TISCO Bank Public Company Limited Report and financial statements 31 March 2017



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#### บริษัท สำนักงาน อีวาย จำกัด

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# Independent Auditor's Report on Review of Interim Financial Information

To the Shareholders of TISCO Bank Public Company Limited

I have reviewed the accompanying statement of financial position of TISCO Bank Public Company Limited as at 31 March 2017, the related statements of comprehensive income, changes in equity, and cash flows for the three-month period then ended, as well as the condensed notes to the financial statement. Management is responsible for the preparation and presentation of this interim financial information in accordance with Thai Accounting Standard 34 *Interim Financial Reporting*. My responsibility is to express a conclusion on this interim financial information based on my review.

# Scope of Review

I conducted my review in accordance with Thai Standard on Review Engagements 2410, *Review* of *Interim Financial Information Performed by the Independent Auditor of the Entity*. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Thai Standards on Auditing and consequently does not enable me to obtain assurance that I would become aware of all significant matters that might be identified in an audit. Accordingly, I do not express an audit opinion.

# Conclusion

Based on my review, nothing has come to my attention that causes me to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with Thai Accounting Standard 34 *Interim Financial Reporting*.

Jonjai U.T.

Somjai Khunapasut Certified Public Accountant (Thailand) No. 4499

EY Office Limited Bangkok: 8 May 2017

## Statement of financial position

As at 31 March 2017

		(	(Unit: Thousand Baht)
	Note	31 March 2017	31 December 2016
		(Unaudited but	(Audited)
		reviewed)	
Assets			
Cash		1,095,857	1,147,866
Interbank and money market items - net		35,609,950	37,061,867
Investments - net	3.2, 3.5	7,126,286	5,552,994
Loans to customers and accrued interest receivables	3.3, 3.5		
Loans to customers		235,993,264	240,579,109
Accrued interest receivables		475,197	484,024
Total loans to customers and accrued interest receivables		236,468,461	241,063,133
Less: Deferred revenue		(18,809,605)	(19,084,912)
Less: Allowance for doubtful accounts	3.4	(8,100,943)	(7,490,786)
Less: Allowance for loss on debt restructuring	3.4	(9,548)	(9,748)
Loans to customers and accrued interest receivables - net		209,548,365	214,477,687
Property foreclosed - net		24,382	6,739
Investment properties		31,363	31,363
Premises and equipment - net		656,230	668,641
Intangible assets - net		342,128	359,083
Deferred tax assets		364,664	218,806
Other assets	3.6	1,112,596	1,216,780
Total assets		255,911,821	260,741,826

#### Statement of financial position (continued)

As at 31 March 2017

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			(Unit: Thousand Baht)
	Note	31 March 2017	31 December 2016
		(Unaudited but	(Audited)
		reviewed)	
Liabilities and equity			
Liabilities			
Deposits	<b>3</b> .7	157,178,910	155,950,816
Interbank and money market items - net		4,875,827	4,970,868
Liabilities payable on demand		266,403	180,242
Derivatives liabilities	3.1	30,446	34,118
Debts issued and borrowings	3.8	59,256,919	64,398,919
Provision for long-term employee benefits		278,543	272,390
Accrued interest payable		775,870	734,762
Income tax payable		818,076	446,942
Dividend payable		-	2,027,449
Other liabilities	3.9	3,954,887	4,281,352
Total liabilities		227,435,881	233,297,858
Equity			
Share capital			
Registered			
104 preference shares of Baht 10 each		1	1
921,567,588 ordinary shares of Baht 10 each		9,215,676	9,215,676
		9,215,677	9,215,677
Issued and fully paid-up			
104 preference shares of Baht 10 each		1	1
921,567,588 ordinary shares of Baht 10 each		9,215,676	9,215,676
		9,215,677	9,215,677
Share premium on ordinary shares		2,543,024	2,543,024
Other components of equity		225,532	226,295
Retained earnings			
Appropriated-statutory reserve		984,000	984,000
Unappropriated		15,507,707	14,474,972
Total equity		28,475,940	27,443,968
Total liabilities and equity		255,911,821	260,741,826

The accompanying notes are an integral part of the financial statements.

Mrs. Oranuch Apisaksirikul

(Chairperson of the Executive Board)

TISCO BUNFINSFIGIÉN SYNTA (UPTICU) TISCO Bank Public Company Limited

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Mr. Sakchai Peechapat (President)

#### Statement of comprehensive income

#### For the three-month period ended 31 March 2017

(Unit: TI	(Unit: Thousand Baht, except earnings per share expressed in Baht)					
	Note	2017	2016			
Interest income	3.11	3,715,914	3,864,387			
Interest expenses	3.12	(1,134,921)	(1,341,870)			
Net interest income	_	2,580,993	2,522,517			
Fee and service income		796,631	827,789			
Fee and service expenses	_	(29,884)	(25,101)			
Net fee and service income	3.13	766,747	802,688			
Net gains (losses) on trading and foreign exchange transactions	3.14	377	(11,207)			
Net gains on investments	3.15	2,756	8,309			
Penalty fee income from loans		85,059	87,790			
Income from business promotion relating to						
the hire purchase business		73,840	82,873			
Other operating income	3.17	59,008	55,391			
Total operating income	_	3,568,780	3,548,361			
Expenses from business promotion relating to						
the hire purchase business		68,740	92,678			
Total net operating income	_	3,500,040	3,455,683			
Operating expenses	—					
Employee's expenses		683,483	504,746			
Premises and equipment expenses		186,231	184,724			
Taxes and duties		51,209	47,280			
Intercompany supporting fee expenses	3.23	379,226	387,340			
Other operating expenses	3.18	191,467	176,184			
Total operating expenses	—	1,491,616	1,300,274			
Bad debt, doubtful accounts and impairment losses	3.16	721,338	932,970			
Profit from operating before income tax expenses	—	1,287,086	1,222,439			
Income tax expenses	3.19	255,023	242,211			
Profit for the period	—	1,032,063	980,228			

#### Statement of comprehensive income (continued)

#### For the three-month period ended 31 March 2017

(U	(Unit: Thousand Baht, except earnings per share expressed in Baht				
	Note	2017	2016		
Other comprehensive income	3.20				
Other comprehensive income to be reclassified					
to profit or loss in subsequent periods					
Gains (losses) on valuation in available-for-sale investments		(114)	797		
Income tax effects	3.21	23	(159)		
Other comprehensive income to be reclassified					
to profit or loss in subsequent periods - net of income tax		(91)	638		
Other comprehensive income for the period		(91)	638		
Total comprehensive income for the period		1,031,972	980,866		
Earnings per share					
Basic earnings per share	3.22	1.12	1.06		

#### **Cash flow statement**

#### For the three-month period ended 31 March 2017

	(Uni	it: Thousand Baht)
	2017	2016
Cash flows from operating activities		
Profit before income tax	1,287,086	1,222,439
Adjustments to reconcile profit before income tax		
to net cash provided by (paid from) operating activities		
Depreciation and amortisation	36,769	20,668
Bad debt and doubtful accounts	1,256,816	1,418,618
Allowance for impairment of investments (reversal)	214	(116)
Allowance for impairment of properties foreclosed	329	47
Gains on disposal of investments in securities	(2,756)	(8,308)
Unrealised gains (losses) on foreign exchange transactions		
and trading derivatives	(3,671)	7,218
Gains on disposal of equipment	(4,856)	(2,564)
Gains on disposal of properties foreclosed	(20,163)	(18,259)
Employee benefit expenses	8,278	6,499
(Increase) decrease in accrued income	16,205	(13,562)
Increase (decrease) in accrued expenses	61,663	(141,601)
Net interest income	(2,580,993)	(2,522,517)
Dividend income	(28,520)	(28,620)
Cash received on interest income	3,768,008	3,931,331
Cash paid on interest expenses	(850,584)	(1,039,510)
Cash received on dividend income	28,520	28,520
Cash paid on income tax expenses	(29,724)	(29,883)
Profit from operating activities before changes in		
operating assets and liabilities	2,942,621	2,830,400
Operating assets (increase) decrease		
Interbank and money market items	1,451,917	(6,026,298)
Loans to customers	3,069,063	3,132,775
Properties foreclosed	490,909	550,851
Other assets	88,411	415,746

#### Cash flow statement (continued)

# For the three-month period ended 31 March 2017

	(Un	it: Thousand Baht)
	2017	2016
Operating liabilities increase (decrease)		
Deposits	1,228,094	(5,132,206)
Interbank and money market items	(95,041)	2,268,957
Liabilities payable on demand	86,161	54,824
Short-term debts issued and borrowings	858,000	(8,052,000)
Provision for long-term employee benefits	(2,125)	(1,797)
Other liabilities	(569,159)	(909,921)
Net cash flows from (used in) operating activities	9,548,851	(10,868,669)
Cash flows from investing activities		
Cash paid for purchase of investment in securities held for investment	(4,257,996)	(2,059,338)
Cash received from disposal of investment in securities held for investment	2,687,133	3,537,352
Cash paid for purchase of equipment	(5,646)	(12,029)
Cash paid for purchase of intangible assets	(1,758)	(1,332)
Cash received from disposal of equipment	4,856	2,564
Net cash flows from (used in) investing activities	(1,573,411)	1,467,217
Cash flows from financing activities		
Cash received from issuance of long-term debentures	1,000,000	10,500,000
Cash paid for redemption of long-term debentures	(7,000,000)	-
Dividend paid	(2,027,449)	(1,105,881)
Net cash flows from (used in) financing activities	(8,027,449)	9,394,119
Net decrease in cash	(52,009)	(7,333)
Cash at beginning of the period	1,147,866	1,100,349
Cash at end of the period	1,095,857	1,093,016

Statement of changes in equity

For the three-month period ended 31 March 2017

Other components of equity Surplus on change Issued and fully paid-up Share premium in value of Surplus on Total Preference Ordinary on ordinary available-for-sale revaluation other components Retained earnings shares investments of assets of equity Appropriated Unappropriated Total shares shares Balance as at 1 January 2016 1 9,215,676 2,543,024 30,757 211,641 242,398 984,000 12,829,650 25,814,749 Profit for the period 980,228 980,228 -Other comprehensive income for the period 638 638 638 Total comprehensive income for the period 638 638 980,228 980,866 \_ Transfer surplus on revaluation of assets to retained earnings (678) (678) 678 Balance as at 31 March 2016 1 9,215,676 2,543,024 31,395 210,963 242,358 984,000 13,810,556 26,795,615 Balance as at 1 January 2017 9.215.676 2.543.024 17.380 208.915 226.295 984.000 14.474.972 27.443.968 1 Profit for the period 1,032,063 1,032,063 --Other comprehensive income for the period (91) (91) (91) ---(91) (91) 1,032,063 1,031,972 Total comprehensive income for the period Transfer surplus on revaluation of assets to retained earnings (672) (672) 672 Balance as at 31 March 2017 9,215,676 2,543,024 17,289 208,243 225,532 984,000 15,507,707 28,475,940 1

The accompanying notes are an integral part of the financial statements.

(Unaudited but reviewed)

(Unit: Thousand Baht)

# TISCO Bank Public Company Limited Notes to interim financial statements For the three-month period ended 31 March 2017

1. Basis of preparation and presentation of financial statements and significant accounting policies

# 1.1 Basis of preparation of interim financial statements

These interim financial statements have been prepared in accordance with Thai Accounting Standard No. 34 (revised 2016) "Interim Financial Reporting", with the Bank choosing to present condensed interim financial statements. However, the Bank has presented the statements of financial position, comprehensive income, changes in equity and cash flows in the same format as that used for the annual financial statements, which are in accordance with the Bank of Thailand ("BOT")'s Notification No. Sor Nor Sor. 21/2558 regarding "Preparation and Announcement of Financial Statements of Commercial Banks and Parent Companies of Financial Holding Groups", dated 4 December 2015.

The interim financial statements are intended to provide information additional to that included in the latest annual financial statements. Accordingly, they focus on new activities, events and circumstances so as not to duplicate information previously reported. These interim financial statements should therefore be read in conjunction with the latest annual financial statements.

The interim financial statements in Thai language are the official statutory financial statements of the Bank. The interim financial statements in English language have been translated from the Thai language interim financial statements.

## **1.2** New financial reporting standards

During the period, the Bank has adopted the revised financial reporting standards and interpretations (revised 2016) and new accounting treatment guidance which are effective for fiscal years beginning on or after 1 January 2017. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards, with most of the changes directed towards revision of wording and terminology, and provision of interpretations and accounting guidance to users of standards. The adoption of these financial reporting standards does not have any significant impact on the Bank's financial statements.

# 1.3 Significant accounting policies

The interim financial statements are prepared using the same accounting policies and methods of computation as those were used for the financial statements for the year ended 31 December 2016.

# 2. General information

## 2.1 The Bank's information

TISCO Bank Public Company Limited ("the Bank") is a public company incorporated and domiciled in Thailand. Its parent company is TISCO Financial Group Public Company Limited, which was incorporated in Thailand. The Bank has been licensed by the Ministry of Finance to operate commercial banking business. Its registered address is 48/2 TISCO Tower, 1st Floor, North Sathorn Road, Silom, Bangrak, Bangkok. As at 31 March 2017, the Bank has 57 branches in Thailand (31 December 2016: 57 branches in Thailand).

## 2.2 Related party transactions

Related parties comprise individuals or enterprises that control, or are controlled by, the Bank, whether directly or indirectly, or which are under common control with the Bank. They also include associated companies and individuals or enterprises which directly or indirectly own a voting interest in the Bank that gives them significant influence over the Bank, key management personnel, directors and officers with authority in the planning and direction of the Bank's operations.

The Bank has significant business transactions with related parties. These transactions have been concluded on commercial terms and bases agreed upon in the ordinary course of business between the Bank and those related parties, which are reference to the terms and price as charged to other customers.

## 3. Supplemental information

## 3.1 Derivatives

The Bank entered into interest rate swap agreements to manage the risk associated, as follows:

			As	at		
		31 March 2017		3.	1 December 201	6
	Fair	value	Notional	Fair v	alue	Notional
Type of risk	Assets	Liabilities	amount	Assets	Liabilities	amount
Interest rate		30,446	1,200,000	-	34,118	1,200,000
Total		30,446	1,200,000		34,118	1,200,000

All counterparties of these derivative transactions are financial institutions.

(Unit: Thousand Baht)

## 3.2 Investments

3.2.1 Classified by type of investment

	(Unit: Thousand Baht)			
	As at			
	31 March 2017	31 December 2016		
Available-for-sale investments - fair value				
Government and state enterprise securities	5,406,858	3,835,912		
Private sector debt securities	871,704	870,470		
Foreign sector debt securities	412,860	414,163		
Domestic marketable equity securities	8,240	8,000		
Less: Allowance for impairment	(1,460)	(1,460)		
Total available-for-sale investments	6,698,202	5,127,085		
Held-to-maturity debt securities - cost/amortised cost				
Investment in receivables	13,773	13,559		
Less: Allowance for impairment	(13,757)	(13,543)		
Total held-to-maturity debt securities	16	16		
General investments - cost				
Domestic non-marketable equity securities	474,878	478,303		
Less: Allowance for impairment	(46,810)	(52,410)		
Total general investments	428,068	425,893		
Investments - net	7,126,286	5,552,994		

3.2.2 Classified by remaining year to maturity of the debt securities

(Unit: Million Baht)

	As at								
		31 Mar	ch 2017			31 Decer	nber 2016		
		Due	within			Due	within		
	Less than	1 - 5	Over		Less than	1 - 5	Over		
	1 year	years	5 years	Total	1 year	years	5 years	Total	
Available-for-sale investments									
Government and state enterprise									
securities	5,405	-	2	5,407	3,834	-	2	3,836	
Private sector debt securities	182	1,102	-	1,284	182	1,102		1,284	
Total	5,587	1,102	2	6,691	4,016	1,102	2	5,120	
Less: Allowance for impairment	(1)	-	-	(1)	(1)	-	-	(1)	
Total	5,586	1,102	2	6,690	4,015	1,102	2	5,119	
Held-to-maturity debt securities									
Investment in receivables	14	-	-	14	14	-	-	14	
Less: Allowance for impairment	(14)	-	-	(14)	(14)	-		(14)	
Total		-		-		-		-	
Total debt securities	5,586	1,102	2	6,690	4,015	1,102	2	5,119	

## (Unaudited but reviewed)

(Unit: Million Baht)

## 3.2.3 Investments subject to restriction

 As at

 Type of investment
 31 March 2017
 31 December 2016
 Type of restriction

 Government debt securities
 2
 2
 Pledged for electricity usage

 Government debt securities
 1,450
 Pledged for the use of credit

 balance on clearing position

## 3.2.4 Investments in companies with weak financial positions and poor operating results

		(Unit: Thousand Baht)			
		As at 31 March 2017			
			Allowance for		
			changes in		
	Cost	Fair value	value		
Companies having problems with					
debt repayment or in default	1,460	-	1,460		
		(Un	it: Thousand Baht)		
	As	at 31 December 2	2016		
			Allowance for		
			changes in		
	Cost	Fair value	value		
Companies having problems with					
debt repayment or in default	7,060	-	7,060		
	,		.,		

# 3.2.5 Investments in which the Bank holds not less than 10 percent of the equity of the investees

					(Unit: <sup>-</sup>	Thousand Baht)
			As	at		
		31 March 2017	,	31	December 20	16
		Unpaid	Percentage		Unpaid	Percentage
Securities' name	Book value	amounts	of holding	Book value	amounts	of holding
			(%)			(%)
Services:						
Jiji Press (Thailand) Co., Ltd.	814	300	10	814	300	10
K Line (Thailand) Co., Ltd.	37,335	-	10	37,335	-	10
Trading import and export:						
Juki (Thailand) Co., Ltd.	331	-	10	331	-	10
PDTL Trading Co., Ltd.	4,265	-	10	4,265	-	10
Wattana Inter-Trade Co., Ltd.	5,382	-	10	5,382	-	10
Real estate:						
UMI Property Co., Ltd.	3,233	-	10	3,233	-	10
Industrial:						
Siam Art Ceramic Co., Ltd.	17,622	-	10	17,622	-	10

## 3.3 Loans to customers and accrued interest receivables

## 3.3.1 Classified by loans to customers type

		(Unit: Thousand Baht)		
	As at			
	31 March 2017	31 December 2016		
Loans to customers				
Loans	71,476,574	71,883,119		
Hire purchase receivables	164,322,054	168,448,360		
Finance lease receivables	394,544	460,708		
Less: Deferred revenue	(18,809,605)	(19,084,912)		
Advances received from finance lease receivables	(199,908)	(213,078)		
Total loans to customers	217,183,659	221,494,197		
Add: Accrued interest receivables	475,197	484,024		
Less: Allowance for doubtful accounts	(8,100,943)	(7,490,786)		
Less: Allowance for loss on debt restructuring	(9,548)	(9,748)		
Loans to customers and accrued interest receivables - net	209,548,365	214,477,687		

# 3.3.2 Classified by currency and residency of debtors

(Unit: Thousand Baht)

	As at							
	31 March 2017			31 December 2016				
	Domestic	Foreign	Total	Domestic	Foreign	Total		
Baht	210,929,018	6,254,641	217,183,659	215,304,305	6,189,892	221,494,197		
Total loans to customers								
net of deferred revenue	210,929,018	6,254,641	217,183,659	215,304,305	6,189,892	221,494,197		

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#### 3.3.3 Classified by loan classification

					(U	nit: Million Baht)		
	As at							
		31 March 2017			31 December 201	6		
		Net amount			Net amount			
	Loans to	used for		Loans to	used for			
	customers	setting up		customers	setting up			
	and accrued	allowance for	Allowance	and accrued	allowance for	Allowance		
	interest	doubtful	for doubtful	interest	doubtful	for doubtful		
	receivables	accounts	accounts (1) (2)	receivables	accounts	accounts (1) (2)		
Provision under BOT's guidelines								
- Pass	196,992	175,256	2,060	200,399	177,089	2,658		
- Special mention	15,983	14,512	2,551	16,458	15,567	2,041		
- Sub-standard	2,237	2,218	709	2,569	2,534	827		
- Doubtful	1,394	1,369	436	1,397	1,384	416		
- Doubtful of loss	1,053	959	255	1,155	1,062	273		
Allowance established in excess	-	-	2,090		-	1,276		
Total	217,659	194,314	8,101	221,978	197,636	7,491		

(1) Allowance for doubtful accounts for loans to customers is determined based on debt balance less collateral value in accordance with the BOT's guidelines (except for hire purchase and finance lease receivables, for which the Bank does not deduct the collateral value from the outstanding loan balance).

(2) As at 31 March 2017, the provision set aside by the Bank exceeded the BOT's notification No. Sor Nor Sor 5/2559 minimum requirement by a total of Baht 3,946 million (As at 31 December 2016: total of Baht 3,158 million). The Bank allocated Baht 1,856 million of the excess provision to a specific provision for an individual debtors (As at 31 December 2016: total of Baht 1,882 million) and so combined with the minimum provision requirement of Baht 4,155 million (As at 31 December 2016: total of Baht 4,333 million), the total provision set aside in accordance with BOT's requirement is Baht 6,011 million (As at 31 December 2016: total of Baht 6,215 million).

	Percentage of allowance for doubtful accounts set up (%)								
	Loan against auto								
	Hire purchase	e receivables (1)	license re	ceivables (1)	Other loans <sup>(2)</sup>				
	A	s at	A	is at					
	31 March	31 December	31 March	31 December	31 March	31 December			
	2017	2016	2017	2016	2017	2016			
Pass	0.80	0.80	1.58	1.57	1	1			
Special mention	5.87	5.92	16.80	16.80	2	2			
Sub-standard	27.61	28.21	35.11	34.57	100	100			
Doubtful	26.54	24.19	35.11	34.57	100	100			
Doubtful of loss	23.18	22.75	35.11	34.57	100	100			

<sup>(1)</sup> These percentages of allowance for doubtful accounts are average percentages used in setting up allowance for doubtful accounts, after inclusion of the allowance for doubtful accounts from assigning provision in excess of BOT's minimum requirement to specific provision for individual debtors.

(2) These percentages are the rates used to set aside allowance for doubtful accounts in accordance with the BOT's minimum requirement.

## 3.3.4 Hire purchase and finance lease receivables

As at 31 March 2017, receivables of the Bank under hire purchase and finance lease agreements amount to Baht 145,880 million (31 December 2016: Baht 149,784 million) and mostly comprise hire purchase agreements for cars, and finance lease agreements for machines and equipment for business operation. The terms of the agreements are generally between 1 to 7 years and under most agreements interest is charged at a fixed rate as specified in agreements.

(Unit: Million Baht)

	As at 31 March 2017							
	Amounts	Amounts of installments due under the long-term lease agreements						
	Not over	Over 1 year but not over	Over	Non- performing				
	1 year	5 years	5 years	loans	Total			
Gross investment in the agreements	54,724	98,165	4,913	6,915	164,717			
Less: Deferred revenue (1)	(6,832)	(8,625)	(185)	(2,995)	(18,637)			
Advances received from								
finance lease receivables	(91)	(106)	-	(3)	(200)			
Present value of minimum lease								
pay from agreements	47,801	89,434	4,728	3,917	145,880			
Allowance for doubtful accounts (2)					(2,812)			
Net hire purchase and finance lease receivables								

<sup>(1)</sup> Net of deferred commissions and direct expenses incurred at the initiation of hire purchase.

<sup>(2)</sup> These allowance for doubtful accounts included the allowance for doubtful accounts from assigning provision in excess of BOT's minimum requirement to specific provision for individual debtors.

#### (Unit: Million Baht)

	Amounts	Amounts of installments due under the long-term lease agreements					
		Over 1 year		Non-			
	Not over	but not over	Over	performing			
	1 year	5 years	5 years	loans	Total		
Gross investment in the agreements	56,142	100,696	4,783	7,288	168,909		
Less: Deferred revenue (1)	(7,001)	(8,789)	(163)	(2,959)	(18,912)		
Advances received from							
finance lease receivables	(89)	(121)	-	(3)	(213)		
Present value of minimum lease							
pay from agreements	49,052	91,786	4,620	4,326	149,784		
Allowance for doubtful accounts (2)				-	(2,973)		
Net hire purchase and finance lease receivables							

<sup>(1)</sup> Net of deferred commissions and direct expenses incurred at the initiation of hire purchase.

<sup>(2)</sup> These allowance for doubtful accounts included the allowance for doubtful accounts from assigning provision in excess of BOT's minimum requirement to specific provision for individual debtors.

				(Unit: Million Baht)	
	Amounts calculated		Amounts calculated		
	under BOT's gu	iidelines <sup>(2)</sup> as at	under the Banl	k's policy as at	
		31 December		31 December	
	31 March 2017	2016	31 March 2017	2016	
Loans to customers for which					
the recognition of interest					
income has been ceased (1)	6,273	6,573	7,078	7,395	

## 3.3.5 Loans to customers for which the recognition of interest income has been ceased

<sup>(1)</sup> These amounts are calculated on an account by account basis.

<sup>(2)</sup> Accrual of interest ceases when interest payments have been defaulted on for more than three months, counting from the due date.

## 3.3.6 Deferred revenue which is presented as a deduction against loans to customers

		(Unit: Million Baht)
	As	at
	31 March 2017	31 December 2016
Deferred revenue (1)	18,810	19,085

<sup>(1)</sup> These amounts included deferred revenue of hire purchase and finance lease contracts which are stated net of commissions and direct expenses incurred at the initiation of hire purchase.

## 3.3.7 Troubled debt restructuring

	For the three-month periods ended 3		
	2017	2016	
Debtors restructured during the period			
Number of debtors restructured by modification of terms			
(number)	1,070	2,093	
Loan balances before restructuring (Million Baht)	332	572	
Loan balances after restructuring (Million Baht)	334	578	
Loss on troubled debt restructuring (Million Baht)	-	-	
Average contract period of debt restructuring (year)			
Hire purchase receivables	5	5	
Mortgage loan receivables	4	2	
Loan against auto license receivables	4	4	

(Unit: Million Baht)

Supplemental information for the three-month period ended 31 March 2017 and 2016 relating to the restructured debts is as follows:

	(Unit: Million Baht		
	For the three-month periods ended 31 March		
	2017	2016	
Interest income on restructured receivables	96	81	
Receipt of principal and interest	360	223	

As at 31 March 2017 and 31 December 2016, the Bank has the outstanding balances with troubled debt restructuring debtors as follows:

	As at						
	31 Mar	ch 2017	31 December 2016				
	Number Outstanding		Number	Outstanding			
	of debtors	balance	of debtors	balance			
The balance of the restructured debts	17,139	5,209	16,638	5,286			

#### 3.4 Allowance for doubtful accounts

## 3.4.1 Allowance for doubtful accounts - classified by receivables classification

						(Unit: Th	nousand Baht)	
		As at 31 March 2017						
		Special	Sub-		Doubtful of	Allowance established		
	Pass	mention	standard	Doubtful	loss	in excess	Total	
Balance - beginning of period	2,658,668	2,041,303	826,501	416,111	272,677	1,275,526	7,490,786	
Increase (decrease) in allowance for doubtful								
accounts during the period	(599,105)	510,235	(82,538)	279,138	335,219	814,067	1,257,016	
Bad debt written-off	-	-	(35,436)	(259,029)	(352,394)		(646,859)	
Balance - end of period	2,059,563	2,551,538	708,527	436,220	255,502	2,089,593	8,100,943	

(Unit: Thousand Baht)

	As at 31 December 2016							
		Special	Sub-		Doubtful of	Allowance established		
	Pass	mention	standard	Doubtful	loss	in excess	Total	
Balance - beginning of year	1,871,788	1,163,592	930,747	598,793	693,635	311,935	5,570,490	
Increase in allowance for								
doubtful accounts during								
the year	786,880	877,711	1,967	1,752,943	1,398,274	963,591	5,781,366	
Bad debt written-off	-	-	(106,213)	(1,935,625)	(1,819,232)	-	(3,861,070)	
Balance - end of year	2,658,668	2,041,303	826,501	416,111	272,677	1,275,526	7,490,786	

## 3.4.2 Allowance for doubtful accounts - classified by loan loss provisioning method

(Unit: Thousand Baht)

	As at 31 March 2017						
			Allowance				
	Individual	Collective	established in				
	impairment	impairment	excess	Total			
Balance - beginning of period	2,595,364	3,619,896	1,275,526	7,490,786			
Increase in allowance for doubtful							
accounts during the period	18,331	424,618	814,067	1,257,016			
Bad debt written-off	(61,057)	(585,802)		(646,859)			
Balance - end of period	2,552,638	3,458,712	2,089,593	8,100,943			

(Unit: Thousand Baht)

	As at 31 December 2016					
			Allowance			
	Individual	Collective	established in			
	impairment	impairment	excess	Total		
Balance - beginning of year	2,259,045	2,999,510	311,935	5,570,490		
Increase in allowance for doubtful						
accounts during the year	582,619	4,235,156	963,591	5,781,366		
Bad debt written-off	(246,300)	(3,614,770)	-	(3,861,070)		
Balance - end of year	2,595,364	3,619,896	1,275,526	7,490,786		

## 3.4.3 Allowance for loss on debt restructuring

#### (Unit: Thousand Baht)

	As	at
	31 March 2017	31 December 2016
Balance - beginning of period/year	9,748	-
Increase during the period/year	-	9,748
Amortisation during the period/year	(200)	-
Balance - end of period/year	9,548	9,748

### 3.4.4 Non-performing loans to customers

		(Unit: Million Baht)		
	As at			
	31 March 2017	31 December 2016		
Non-performing loans to customers	4,684	5,121		
Allowance for doubtful accounts <sup>(1)</sup>	1,400	1,516		

<sup>(1)</sup> These allowance for doubtful accounts included the allowance for doubtful accounts from assigning provision in excess of BOT's minimum requirement to specific provision for individual debtors.

## 3.5 Classification of assets

## 3.5.1 Investments in companies with weak financial position and poor operating results

					(	Unit: Million Baht)
					Allowance for	or possible loss
					provided in	the accounts
_	Cost as at		Fair value as at		as at	
	31 March	31 December	31 March	31 December	31 March	31 December
	2017	2016	2017	2016	2017	2016
Debt instruments - debentures (1)	1	1	-	-	1	1
Equity instruments - ordinary shares (2)	-	6	-	-	-	6

<sup>(1)</sup> Investments in subordinated debentures issued by financial institutions which the Bank of Thailand ordered closed on 8 December 1997.

<sup>(2)</sup> Investments in securities of companies which are vulnerable to delisting, of companies whose auditors have expressed opinions citing the going concern issue, or of companies which have defaulted on interest payment.

## 3.5.2 Classification of assets under the Bank of Thailand's guidelines

As at 31 March 2017 and 31 December 2016, the quality of the Bank's assets classified in accordance with the Bank of Thailand's guidelines is as follows:

	Loans to c	customers (1)	Investments	in securities	Investments	in receivables	Properties	s foreclosed		nit: Million Baht) otal
	а	s at	as	at	a	s at	a	s at	a	s at
	31 March	31 December	31 March	31 December	31 March	31 December	31 March	31 December	31 March	31 December
	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
Pass	230,682	235,147	-	-	-	-	-	-	230,682	235,147
Special mention	15,818	16,277	-	-	-	-	-	-	15,818	16,277
Sub-standard	2,237	2,569	-	-	-	-	-	-	2,237	2,569
Doubtful	1,394	1,397	-	-	-	-	-	-	1,394	1,397
Doubtful of loss	1,053	1,155	48	54	14	14	12	12	1,127	1,235
Total	251,184	256,545	48	54	14	14	12	12	251,258	256,625

(1) Loans to customers included investment in debt securities under resale agreements of other commercial banks and loan to financial institutions (which are presented as part of interbank and money market items - asset in the statement of financial position).

(Unit: Million Baht)

# 3.5.3 Classification of assets under the Bank of Thailand's guidelines which the Bank sets aside provision using a collective approach

## 3.5.3.1 Hire purchase receivables

							(0.	in million Bandy
			Net amou	nt used for				
			setting up a	allowance for	Percentage c	of allowance for	Allowa	ance for
	Debt b	palance	doubtful a	accounts (1)	doubtful acc	ounts setup (2)	doubtful accounts (3)	
	as	at	as	s at	а	s at	as at	
	31 March	31 December	31 March	31 December	31 March	31 December	31 March	31 December
	2017	2016	2017	2016	2017	2016	2017	2016
					(%)	(%)		
Pass	129,336	131,798	129,336	131,798	0.80	0.80	1,041	1,052
Special mention	12,449	13,434	12,449	13,434	5.87	5.92	731	795
Sub-standard	1,852	2,134	1,852	2,134	27.61	28.21	511	602
Doubtful	1,157	1,168	1,157	1,168	26.54	24.19	307	283
Doubtful of loss	903	1,017	903	1,017	23.18	22.75	209	231
Total	145,697	149,551	145,697	149,551			2,799	2,963

<sup>(1)</sup> The Bank does not deduct the collateral value from the outstanding loan balance for calculation of allowance for doubtful accounts for hire purchase receivables.

(2) These percentages of allowance for doubtful accounts are average percentages used in setting up allowance for doubtful accounts, after inclusion of the allowance for doubtful accounts from assigning provision in excess of BOT's minimum requirement to specific provision for individual debtors.

<sup>(3)</sup> These amounts of allowance for doubtful accounts included the allowance for doubtful accounts from assigning provision in excess of BOT's minimum requirement to specific provision for individual debtors.

## 3.5.3.2 Loan against auto license receivables

#### (Unit: Million Baht)

			Net amou	int used for					
			setting up a	allowance for	Percentage of	of allowance for	Allowa	Allowance for	
	Debt b	alance	doubtful	accounts	doubtful accounts setup (1)		doubtful accounts (2)		
	as	at	as at		as at		as at		
	31 March	31 December	31 March	31 December	31 March	31 December	31 March	31 December	
	2017	2016	2017	2016	2017	2016	2017	2016	
					(%)	(%)			
Pass	17,119	16,665	17,119	16,665	1.58	1.57	270	261	
Special mention	1,470	1,527	1,470	1,527	16.80	16.80	247	257	
Sub-standard	261	269	261	269	35.11	34.57	91	93	
Doubtful	127	125	127	125	35.11	34.57	44	43	
Doubtful of loss	19	9	19	9	35.11	34.57	7	3	
Total	18,996	18,595	18,996	18,595			659	657	

(1) These percentages of allowance for doubtful accounts are average percentages used in setting up allowance for doubtful accounts, after inclusion of the allowance for doubtful accounts from assigning provision in excess of BOT's minimum requirement to specific provision for individual debtors.

(2) These amounts of allowance for doubtful accounts included the allowance for doubtful accounts from assigning provision in excess of BOT's minimum requirement to specific provision for individual debtors. 3.5.4 Loans to customers includes debts due from companies with weak financial position and operating results.

							Allowance	for doubtful
							accounts	provided
	Number	of debtors	Debt b	alance	Collater	ral value	in the ac	counts (2)
	as	at	as	at	as	at	as at	
	31 March	31 December	31 March	31 December	31 March	31 December	31 March	31 December
	2017	2016	2017	2016	2017	2016	2017	2016
			(Million Baht)					
1. Listed companies								
vulnerable to delisting								
from the SET <sup>(1)</sup>	1	1	805	821	656	656	805 (3)	821 <sup>(3)</sup>
2. Non-listed companies								
with similar operating								
results and financial								
positions to listed								
companies vulnerable								
to delisting from the								
SET	3	4	383	577	61	249	5	7
3. Listed companies								
under rehabilitation	-	-	-	-	-	-	-	-
4. Companies whose								
auditor's report cited								
going concern issues	-	-						
Total	4	5	1,188	1,398	717	905	810	828

<sup>(1)</sup> The company is currently under rehabilitation.

<sup>(2)</sup> The amount already includes the allowance for doubtful accounts from assigning provision in excess of BOT's minimum requirement to specific provision for individual debtors.

<sup>(3)</sup> The amount already includes the allowance for loss on debt restructuring.

## 3.6 Other assets

#### (Unit: Thousand Baht)

	As at		
	31 March 2017	31 December 2016	
Value added tax - net	329,616	370,275	
Accrued interest receivables	26,585	14,475	
Fee and service receivables	45,566	61,771	
Deposits	46,818	46,291	
Other receivables	452,609	525,588	
Other assets	211,402	198,380	
Total other assets	1,112,596	1,216,780	

## 3.7 Deposits

## 3.7.1 Classified by type of deposits

		(Unit: Thousand Baht)
	As	at
	31 March 2017	31 December 2016
Deposits		
Current accounts	3,145,638	3,800,991
Saving accounts	51,625,302	51,928,032
Fixed accounts		
- not over 6 months	8,294,174	7,606,080
- over 6 months but not over 1 year	10,239,991	6,994,920
- over 1 year	194,210	238,889
Certificates of deposit/negotiable certificates of deposit	83,679,595	85,381,904
Total	157,178,910	155,950,816

# 3.7.2 Classified by the remaining period of contract

(Unit: Thousand Baht)

		( , , , , , , , , , , , , , , , , , , ,	
	As at		
	31 March 2017	31 December 2016	
ear <sup>(1)</sup>	156,991,234	155,630,660	
	187,676	320,156	
	157,178,910	155,950,816	

<sup>(1)</sup> Including fully-mature deposit contracts

3.7.3 As at 31 March 2017 and 31 December 2016, all outstanding deposits are deposits from domestic depositors and in Baht.

## 3.8 Debt issued and borrowings

		(Unit: Thousand Baht)	
	As at		
	31 March 2017 31 December 2		
Domestic borrowings			
Subordinated unsecured debentures	7,323,000	7,323,000	
Unsubordinated unsecured debentures	50,077,000	57,039,000	
Bills of exchange	1,856,122	36,122	
Promissory notes	797	797	
Total	59,256,919	64,398,919	

## 3.8.1 Subordinated unsecured debentures

As at 31 March 2017 and 31 December 2016, the Bank has long-term subordinated unsecured debentures as follows:

			Face				
Issued			value			Maturity	
year	Units	as at	per unit	Balanc	e as at	in the year	Interest rate
	31 March	31 December	(Baht)	31 March	31 December		
	2017	2016		2017	2016		
	(Million units)	(Million units)		(Million Baht)	(Million Baht)		
2012	-	1.00	1,000	-	1,000	2022	4.85 percent per annum <sup>(1)</sup>
2012	1.24	1.24	1,000	1,243	1,243	2022	4.60 percent per annum
2014	1.60	1.60	1,000	1,600	1,600	2024	6.00 percent per annum
2014	0.80	0.80	1,000	800	800	2024	6.00 percent per annum
2015	1.00	1.00	1,000	1,000	1,000	2025	4.50 percent per annum
2015	1.00	1.00	1,000	1,000	1,000	2025	4.25 percent per annum
2016	0.68	0.68	1,000	680	680	2026	3.875 percent per annum
2017	1.00	-	1,000	1,000		2027	4.00 percent per annum
Total				7,323	7,323		

<sup>(1)</sup> Subordinated unsecured debentures were early redeemed on 9 March 2017.

## 3.8.2 Unsubordinated unsecured debentures

As at 31 March 2017 and 31 December 2016, the Bank has short-term and long-term unsubordinated unsecured debentures as follows:

Issue	Type of	11-24		Face value	Dalaa		Maturity in the	
year	debentures		s as at	per unit		ce as at	year	Interest rate
		31 March	31 December	(Baht)	31 March	31 December		
		2017	2016		2017	2016		
		(Million	(Million		(Million	(Million		
		units)	units)		Baht)	Baht)		
2015	Long-term	9.68	15.68	1,000	9,680	15,680	2017	1.875 - 2.00 percent
	debenture							per annum
2016	Short-term	3.059	16.859	1,000	3,059	16,859	2017	1.50 - 1.71 percent
	debenture							per annum
2016	Long-term	5.50	5.50	1,000	5,500	5,500	2018	1.95 - 2.00 percent
	debenture							per annum
2016	Long-term	10.00	10.00	1,000	10,000	10,000	2019	1.85 - 1.95 percent
	debenture							per annum
2016	Short-term	9.00	9.00	1,000	9,000	9,000	2017	1.75 - 1.80 percent
	debenture							per annum
2017	Short-term	10.338	-	1,000	10,338	-	2017	1.52 - 1.70 percent
	debenture							per annum
2017	Short-term	2.50	-	1,000	2,500	-	2018	1.80 percent per
	debenture							annum
Total					50,077	57,039		

## 3.8.3 Bills of exchange

Bills of exchange comprise the fixed interest rate bearing between 1.67 - 2.50 percent per annum, which will gradually mature in 2017 - 2018.

## 3.9 Other liabilities

		(Unit: Thousand Baht)
	As at	
	31 March 2017	31 December 2016
Withholding income tax and other tax payables	207,527	350,693
Accrued insurance premium	605,341	695,535
Deferred income	1,016,657	1,045,309
Accrued expenses	1,553,957	1,492,294
Suspense creditors	271,513	390,458
Other liabilities	299,892	307,063
Total other liabilities	3,954,887	4,281,352

The above accrued expenses included accrued bonus expenses which are remunerations paid to employees and management based on annual performance. These accrued bonus expenses included costs of annual bonus that are determined with reference to the parent company's share price, paid to employees whose performance impacts the Bank's operating results, as an incentive to work effectively and to build loyalty to the Bank. This vested bonus is set aside for payment five years later. It is paid in cash and determined based on the average daily price of the parent company's shares over the period of five years from grant date to settlement date. As of 31 March 2017 and 31 December 2016, the Bank has issued bonus under this scheme amounting to Baht 249 million and Baht 263 million, respectively.

## 3.10 Capital funds

The primary objectives of the Bank's capital management are to maintain the Bank's ability to continue as a going concern and to maintain capital adequacy ratio in accordance with the regulations of the Bank of Thailand.

The Bank maintains capital adequacy ratio in compliance with Basel III principles which is implementing capital to risk assets requirement based on Internal Ratings - Based Approach (IRB) for hire purchase receivables, loan against auto license receivables, corporate lending, equity exposure and other assets.

Regarding to Capital fund as at 31 March 2017 and 31 December 2016, the Bank has allocated the additional reserve from classification as a part of regulatory capital fund. The reserve has been classified to Tier 1 capital and Tier 2 capital based on method under the BOT's regulation.

Capital funds of the Bank (under Basel III principles) are as follows:

		(Unit: Thousand Baht)
	As	s at
	31 March 2017	31 December 2016
Common Equity Tier I capital		
Issued and fully paid-up share capital	9,215,676	9,215,676
Premium on share capital	2,543,024	2,543,024
Statutory reserve	984,000	984,000
Net profits after appropriation	13,501,650	13,501,650
Other components of equity	221,900	218,920
Less: Deductions from Common Equity Tier I items	(685,519)	(481,432)
Total Common Equity Tier I capital	25,780,731	25,981,838
Financial Instrument Tier I capital		
Issued and paid-up share capital - non cumulative		
preferred shares	1	1
Total Tier I capital	25,780,732	25,981,839
Tier II capital		
Long-term subordinated debentures	7,323,000	7,323,000
Reserve for loans classified as pass	327,551	447,354
Surplus of provision	829,130	789,422
Total Tier II capital	8,479,681	8,559,776
Total capital funds	34,260,413	34,541,615

#### (Unit: Percent)

	As at			
	31 Mar	ch 2017	31 December 2016	
Capital fund ratios	The Bank	Requirement	The Bank	Requirement
Common Equity Tier I capital to risk assets	14.87	5.75	14.73	5.125
Tier I capital to risk assets	14.87	7.25	14.73	6.625
Total capital to risk assets	19.76	9.75	19.59	9.125

To comply with the Notification of the Bank of Thailand No. Sor Nor Sor 4/2556 regarding "Public Disclosure of Capital Maintenance for Commercial Banks", the Bank has disclosed capital maintenance information as at 31 December 2016 on its website on 28 April 2017.

## 3.11 Interest income

Interest income in the statements of comprehensive income for the three-month periods ended 31 March 2017 and 2016 consisted of the following:

		(Unit: Thousand Baht) For the three-month periods ended 31 March		
	For the three-month perio			
	2017	2016		
Interbank and money market items	117,904	135,249		
Investments in debt securities	37,147	38,208		
Loans to customers	1,410,107	1,328,391		
Hire purchase and finance lease	2,150,756	2,362,539		
Total interest income	3,715,914	3,864,387		

## 3.12 Interest expenses

Interest expenses in the statements of comprehensive income for the three-month periods ended 31 March 2017 and 2016 consisted of the following:

(Unit: Thousand Baht)

	For the three-month periods ended 31 Marc	
	2017	2016
Deposits	551,635	672,029
Interbank and money market items	8,211	40,181
Contribution fee to the Deposit Protection Agency and		
the Bank of Thailand	243,229	264,541
Issued debt instruments		
- Subordinated debentures	90,509	84,064
- Unsubordinated debentures	237,462	280,893
Borrowings	3,875	162
Total interest expenses	1,134,921	1,341,870

## 3.13 Net fee and service income

Net fee and service income in the statements of comprehensive income for the three-month periods ended 31 March 2017 and 2016 consisted of the following:

	(Unit: Thousand Bah		
	For the three-month periods ended 31 March		
	2017 2016		
Fee and service income			
- Acceptance, aval and guarantees	1,937	2,573	
- Insurance service	571,051	627,029	
- Others	223,643	198,187	
Total fee and service income	796,631	827,789	
Fee and service expenses	(29,884)	(25,101)	
Net fee and service income	766,747	802,688	

## 3.14 Net gains (losses) on trading and foreign exchange transactions

Net gains (losses) on trading and foreign exchange transactions in the statements of comprehensive income for the three-month periods ended 31 March 2017 and 2016 consisted of the following:

	(Unit: Thousand Baht)		
	For the three-month periods ended 31 March		
	2017 2016		
Gains (losses) on trading and foreign exchange transactions			
- Derivatives on interest rates	(2,458)	(12,780)	
- Debt securities	2,835	1,573	
Net gains (losses) on trading and foreign exchange			
transactions	377	(11,207)	

## 3.15 Net gains on investments

Net gains on investments in the statements of comprehensive income for the three-month periods ended 31 March 2017 and 2016 consisted of the following:

	(Unit: Thousand Baht) For the three-month periods ended 31 March		
	2017	2016	
Gains on disposal			
- Available-for-sale investments	130	5,794	
- General investments	2,626	2,515	
Net gains on investments	2,756	8,309	

## 3.16 Bad debt, doubtful accounts and impairment losses

Bad debt, doubtful accounts and impairment losses in the statements of comprehensive income for the three-month periods ended 31 March 2017 and 2016 consisted of the following:

		(Unit: Thousand Baht)	
	For the three-month periods ended 31 March		
	2017	2016	
Reversal of held-to-maturity debt securities	214	(116)	
Loans to customers	721,124	933,086	
Total	721,338	932,970	

## 3.17 Other operating income

Other operating income in the statements of comprehensive income for the three-month periods ended 31 March 2017 and 2016 consisted of the following:

	(1	(Unit: Thousand Baht)		
	For the three-month periods ended 31 March			
	2017			
Gains on disposal of properties foreclosed	20,163	18,259		
Dividend income	28,520	28,620		
Others	10,325	8,512		
Total	59,008	55,391		

## 3.18 Other operating expenses

Other operating expenses in the statements of comprehensive income for the three-month periods ended 31 March 2017 and 2016 consisted of the following:

	(	Unit: Thousand Baht)	
	For the three-month periods ended 31 March		
	2017	2016	
Mailing expenses	15,257	15,260	
Software amortisation expenses	19,508	2,984	
Legal expenses	77,159	81,759	
Transportation expenses	19,645	16,555	
Advertising and business promotion expenses	18,516	15,649	
Expenses related to the repossession and the disposal of			
repossessed assets	19,836	19,965	
Others	21,546	24,012	
Total	191,467	176,184	

## 3.19 Income tax expenses

Income tax expenses of the Bank for the three-month periods ended 31 March 2017 and 2016 are as follows:

		(Unit: Thousand Baht)	
	For the three-month periods ended 31 March		
	2017	2016	
Current income tax:			
Income tax expenses for the period	400,858	338,335	
Deferred tax:			
Deferred tax on temporary differences and reversion of			
temporary differences	(145,835)	(96,124)	
Income tax expenses reported in the statement of			
comprehensive income	255,023	242,211	

## 3.20 Components of other comprehensive income

(Unit: Thousand Baht)

	For the three-month periods ended 31 March		
	2017	2016	
Other comprehensive income			
Available-for-sale investments:			
Gains during the period	16	6,591	
Less: Reclassification adjustments for gains included in			
profit or loss	(130)	(5,794)	
Other comprehensive income	(114)	797	
Income tax effects relating to components of other			
comprehensive income	23	(159)	
Net other comprehensive income for the period	(91)	638	

## 3.21 Income tax effects relating to components of other comprehensive income

					(Unit: Th	ousand Baht)
		For the	three-month pe	riods ended 31	March	
		2017			2016	
		Tax			Tax	
	Before tax	benefit	Net of tax	Before tax	benefit	Net of tax
	amount	(expense)	amount	amount	(expense)	amount
Gains (losses) on valuation in						
available-for-sale						
investments	(114)	23	(91)	797	(159)	638
	(114)	23	(91)	797	(159)	638

## 3.22 Earnings per share

Basic earnings per share is calculated by dividing profit for the period attributable to equity of the Bank (excluding other comprehensive income) by the weighted average number of ordinary shares and preference shares in issue during the period. The rights and benefits of the preference shareholders have been equal to those of the ordinary shareholders.

	For the three-month periods ended 31 March		
	2017	2016	
Profit attributable to shareholders of the Bank			
(Thousand Baht)	1,032,063	980,228	
Weighted average number of shares			
(Thousand shares)	921,568	921,568	
Basic earnings per share (Baht/share)	1.12	1.06	

# 3.23 Related party transactions

As at 31 March 2017 and 31 December 2016, the balance of the accounts between the Bank and related companies are as follows:

	(Unit: Thousand Baht) As at		
	31 March 2017	31 December 2016	
Outstanding balance			
Parent company			
TISCO Financial Group Plc.			
Deposits	834,425	533,487	
Accrued interest payable	162	75	
Dividend payable	-	2,027,194	
Other liabilities	118,388	106,460	
Related companies (related by common shareholder)			
Other assets:			
TISCO Leasing Co., Ltd.	1,546	3,230	
TISCO Securities Co., Ltd.	166	800	
TISCO Asset Management Co., Ltd.	14	14	
Deposits:			
TISCO Information Technology Co., Ltd.	131,180	130,736	
All-Ways Co., Ltd.	99,973	99,628	
Hi-Way Co., Ltd.	47,073	30,847	
Primus Leasing Co., Ltd.	32,899	32,899	
TISCO Leasing Co., Ltd.	22,771	21,939	
TISCO Learning Center Co., Ltd.	11,545	33,757	
TISCO Tokyo Leasing Co., Ltd.	2,530	278	
Interbank and money market items (Liabilities):			
Deutsche TISCO Investment Advisory Co., Ltd.	216,830	205,710	
TISCO Securities Co., Ltd.	143,256	27,503	
TISCO Asset Management Co., Ltd.	87,791	248,437	
Accrued interest payable:			
All-Ways Co., Ltd.	253	254	
TISCO Asset Management Co., Ltd.	167	445	
TISCO Information Technology Co., Ltd.	160	184	
Deutsche TISCO Investment Advisory Co., Ltd.	132	10	
Hi-Way Co., Ltd.	59	4	
TISCO Learning Center Co., Ltd.	20	84	
TISCO Securities Co., Ltd.	7	1	
TISCO Leasing Co., Ltd.	6	-	

# (Unaudited but reviewed)

	(Unit: Thousand Baht)		
	As at		
	31 March 2017	31 December 2016	
Other liabilities:			
Hi-Way Co., Ltd.	49,320	46,920	
TISCO Learning Center Co., Ltd.	3,911	1,242	
All-Ways Co., Ltd.	448	484	
TISCO Leasing Co., Ltd.	246	481	
TISCO Securities Co., Ltd.	-	145	
Commitments: Guarantees			
Parent company			
TISCO Financial Group Plc.	1,184	1,184	
Related companies (related by common shareholder)			
TISCO Information Technology Co., Ltd.	1,070	1,070	
TISCO Securities Co., Ltd.	765	540	
TISCO Asset Management Co., Ltd.	440	440	

# Loans to related companies

As at 31 March 2017 and 1 January 2017, the balances of loans between the Bank and its related companies and their movement are as follows:

			(L	Jnit: thousand Baht)
	As at			As at
	1 January 2017	Increase	Decrease	31 March 2017
Related companies (related by				
common shareholder)				
Interbank and money market items				
(Assets):				
TISCO Securities Co., Ltd.	297,000	-	-	297,000

# (Unaudited but reviewed)

(Unit: Thousand Baht)

	For the three-m	onth periods	
	ended 31	March	
	2017	2016	Terms and pricing policy
Transactions occurred during the period			
Parent company			
Risk and financial management fee expenses,	329,906	351,700	Determined on the basis on actual
human resources management fee expenses			cost in compliance with the criteria
and office administration fee expenses			specified by the Bank of Thailand
Interest expenses	1,417	1,761	With reference to the terms and
			prices as offered to other customers
Other income	250	250	With reference to the terms and
			prices as offered to other customers
Other expenses	2,316	2,316	With reference to the terms and
			prices as offered to other customers
Related companies			
Interest income	2,441	2,468	With reference to the terms and
			prices as offered to other customers
Service income involving to loans	428	769	Mutually agreed price as stipulated in
			the contract
Other income	838	975	With reference to the terms and
			prices as offered to other customers
Expenses involving to loans	49,320	35,640	Determined on the basis on actual
			cost
Computer system advisory service expenses	66,250	61,750	Determined on the basis on actual
			cost in compliance with the criteria
			specified by the Bank of Thailand
Training expenses	5,480	5,872	With reference to the prices as
			offered from other service providers
Interest expenses	1,337	1,114	With reference to the terms and
			prices as offered to other customers
Other expenses	1,855	1,729	With reference to the terms and
			prices as offered to other customers

# Loans to management-level employees (departmental manager upward)

		(Unit: Thousand Baht)
	As	at
	31 March 2017	31 December 2016
Loans (1)	2,954	3,775

<sup>(1)</sup> Including employee welfare loans and normal loans

## Liabilities payable to directors and key management personnel

(	(Unit: Thousand Baht)
A	s at
31 March 2017	31 December 2016
75,824	70,145

## Directors and management's benefits

During the three-month periods ended 31 March 2017 and 2016, the Bank had short-term benefit expenses paid to their directors and key management during the periods and other employee benefit expenses payable to their directors and management as follows:

	(Unit: Million Baht)				
	For the three-month periods ended				
	31 March				
	2017 2016				
Short-term benefits	17	21			
Post-employment benefits	7	4			
Total	24	25			

## 3.24 Segment information

The Bank is organised into business units based on its products and services. During the current period, the Bank has not changed the organisation of its reportable segments.

The following tables present revenue and profit information regarding the Bank's operating segments for the three-month period ended 31 March 2017 and 2016, respectively.

(Unit: Million Baht)

			Treasury			
		Corporate	investment and		Adjustments	Financial
	Retail Banking	Banking	others	Total segments	and eliminations	statement
For the three-month period ended 31 March 2017						
Revenue						
External customers	3,243	231	95	3,569	-	3,569
Inter-segment	-	-	735	735	(735)	-
Total revenue	3,243	231	830	4,304	(735)	3,569
Operating results:						
Net interest income	2,303	214	64	2,581	-	2,581
Net fee and service income	754	17	(4)	767	-	767
Other operating income	186	-	770	956	(735)	221
Total operating income	3,243	231	830	4,304	(735)	3,569
Premises, equipment and amortisation expenses	(61)	(8)	(137)	(206)	-	(206)
Other operating expenses	(1,382)	(105)	(603)	(2,090)	735	(1,355)
Bad debt, doubtful accounts and impairment losses	(182)	6	(545)	(721)	-	(721)
Total operating expenses	(1,625)	(107)	(1,285)	(3,017)	735	(2,282)
Segment profit	1,618	124	(455)	1,287	-	1,287
Income tax expenses						(255)
Profit for the period						1,032

## (Unaudited but reviewed)

(Unit: Million Baht)

			Treasury			
		Corporate	investment and		Adjustments	Financial
	Retail Banking	Banking	others	Total segments	and eliminations	statements
For the three-month period ended 31 March 2016						
Revenue						
External customers	2,979	455	114	3,548	-	3,548
Inter-segment	-	-	561	561	(561)	-
Total revenue	2,979	455	675	4,109	(561)	3,548
Operating results:						
Net interest income	1,996	434	92	2,522	-	2,522
Net fee and service income	791	17	(5)	803	-	803
Other operating income	192	4	588	784	(561)	223
Total operating income	2,979	455	675	4,109	(561)	3,548
Premises, equipment and amortisation expenses	(62)	(9)	(117)	(188)	-	(188)
Other operating expenses	(1,165)	(151)	(450)	(1,766)	561	(1,205)
Bad debt, doubtful accounts and impairment losses	(408)	(6)	(519)	(933)		(933)
Total operating expenses	(1,635)	(166)	(1,086)	(2,887)	561	(2,326)
Segment profit	1,344	289	(411)	1,222	-	1,222
Income tax expenses						(242)
Profit for the period						980

The Bank operates in Thailand only. As a result, all the revenues and assets as reflected in these financial statement pertain exclusively to this geographical reportable segment. During the three-month periods end 31 March 2017 and 2016, the Bank does not have income from any clients amounting to or over 10 percent of its income.

## 3.25 Commitments and contingent liabilities

## 3.25.1 Avals, guarantees and commitments

	(Unit: Thousand Baht)			
	As at			
	31 March 2017 31 December 201			
Avals	-	268,042		
Other guarantees	803,413	728,146		
Undrawn client overdraft facilities	30,000	30,000		
Interest rate swap agreements	1,200,000	1,200,000		
Others	5,175,562	6,559,395		
Total	7,208,975	8,785,583		

## 3.25.2 Litigation

As at 31 March 2017 and 31 December 2016, the Bank has been sued for compensation totaling approximately Baht 282 million and Baht 311 million, respectively. Final judgements have not yet been reached in respect of these cases. The management of the Bank believes that no material losses to the financial statements will be incurred as a result of the mentioned lawsuits.

#### 3.25.3 Other commitments

- a) The Bank has commitments in relation to computer service agreements, whereby it is to pay both fixed fees and service fees which vary according to the quantity and type of services, as stipulated in the agreements.
- b) The Bank has entered into several lease agreements in respect of the lease of office buildings and branch offices. The terms of the agreements are generally 3 - 10 years.

As at 31 March 2017 and 31 December 2016, the Bank has future minimum lease payments required under these non-cancellable operating leases contracts as follows:

(Unit: Million Baht)

		( )		
	As at			
	31 March 2017 31 December 2			
Payable within				
Not over 1 year	100	51		
Over 1 to 5 years	67	82		
Over 5 years	3	42		

## 3.26 Fair value of financial instruments

The Bank uses the market approach to measure its assets and liabilities that are required to be measured at fair value by relevant financial reporting standards, except that the cost approach or income approach is used when there is no active market or when a quoted market price is not available.

## Fair value hierarchy

In applying the above-mentioned valuation techniques, the Bank endeavors to maximise the use of observable inputs that are relevant to the assets or liabilities to be measured at fair value. TFRS 13 *Fair Value Measurement* establishes a fair value hierarchy categorising the inputs used in the valuation techniques into three levels to determine their fair value, as follows:

- Level 1 Use of quoted market prices in an observable active market for such assets or liabilities
- Level 2 Use of other observable inputs for such assets or liabilities, whether directly or indirectly
- Level 3 Use of unobservable inputs such as estimates of future cash flows

As of 31 March 2017 and 31 December 2016, the Bank has the following financial assets and liabilities that were measured at fair value using different levels of inputs as follows:

	(Unit: Million Baht)				
	As at 31 March 2017				
	Fair Value				
	Book Value	Level 1	Level 2	Level 3	Total
Financial assets measured at fair value					
Available-for-sale investments					
Equity instruments	8	8	-	-	8
Debt instruments	6,690	-	6,690	-	6,690
Financial liabilities measured at fair value					
Derivatives					
Interest rate swap agreements	30	-	30	-	30

(Unit: Million Baht)

#### (Unit: Million Baht)

	As at 31 December 2016				
		Fair Value			
	Book Value	Level 1	Level 2	Level 3	Total
Financial assets measured at fair value					
Available-for-sale investments					
Equity instruments	8	8	-	-	8
Debt instruments	5,119	-	5,119	-	5,119
Financial liabilities measured at fair value					
Derivatives					
Interest rate swap agreements	34	-	34	-	34

## Valuation techniques and inputs to Level 2 and Level 3 valuations

- a) The fair value of investments in debt instruments has been determined by using the yield curve as announced by the Thai Bond Market Association.
- b) The fair value of derivatives has been determined by using a discounted future cash flow model and a valuation model technique. Most of the inputs used for the valuation are observable in the relevant market, such as spot rates of foreign currencies, yield curves of the respective currencies and interest rate yield curves.

During the current period, there were no transfers within the fair value hierarchy.

## 4. Significant event during the period

On 29 March 2017, the Bank of Thailand ("BOT") has approved the transfer of retail banking business, considered to be part of important business, of Standard Chartered Bank (Thai) Public Company Limited including personal loan business, business client loan business, mortgage loan business, wealth management, retail deposits business and also branches to the Bank. The BOT also approved the transfer of credit card business, considered to be part of important business, from the Standard Chartered Bank (Thai) Public Company Limited, the subsidiary of TISCO Group. The transaction shall be effective starting from 1 April 2017. The Bank, All-Ways Company Limited and Standard Chartered Bank (Thai) Public Company Limited to All-ways Company Limited to Company Limited will jointly determine the business transfer date, however, the transfer is expected to be completed within year 2017.

## 5. Approval of interim financial statements

These interim financial statements were approved by the Bank's Audit Committee on 8 May 2017.