TISCO Bank Public Company Limited Report and interim financial statements For the three-month period ended 31 March 2014



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## Independent Auditor's Report on Review of Interim Financial Information

To the Shareholders of TISCO Bank Public Company Limited

I have reviewed the accompanying statements of financial position of TISCO Bank Public Company Limited as at 31 March 2014, the related statements of comprehensive income, changes in shareholders' equity, and cash flows for the three-month period then ended, as well as the condensed notes to the financial statements. Management is responsible for the preparation and presentation of this interim financial information in accordance with Thai Accounting Standard 34 *Interim Financial Reporting*. My responsibility is to express a conclusion on this interim financial information based on my review.

### Scope of Review

I conducted my review in accordance with Thai Standard on Review Engagements 2410, *Review of Interim Financial Information Performed by the Independent Auditor of the Entity.* A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Thai Standards on Auditing and consequently does not enable me to obtain assurance that I would become aware of all significant matters that might be identified in an audit. Accordingly, I do not express an audit opinion.

## Conclusion

Based on my review, nothing has come to my attention that causes me to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with Thai Accounting Standard 34 *Interim Financial Reporting*.

Ratana Jala

Certified Public Accountant (Thailand) No. 3734

EY Office Limited

Bangkok: 7 May 2014



## TISCO Bank Public Company Limited Statement of financial position As at 31 March 2014

(Unit: Thousand Baht)

	Note	31 March 2014	31 December 2013
		(Unaudited but	(Audited)
		reviewed)	
Assets			
Cash		1,086,500	1,130,135
Interbank and money market items - net		28,662,237	52,777,951
Derivative assets	3.1	11,055	28,220
Investments - net	3.2, 3.5	14,898,066	10,029,363
Loans to customers and accrued interest receivables	3.3, 3.5		
Loans to customers		298,685,615	307,220,484
Accrued interest receivables		374,444	493,055
Total loans to customers and accrued interest receivables		299,060,059	307,713,539
Less: Deferred revenue		(25,105,172)	(26,394,058)
Less: Allowance for doubtful accounts	3.4	(5,920,238)	(5,774,792)
Loans to customers and accrued interest receivables - net		268,034,649	275,544,689
Property foreclosed - net		143,659	114,923
Investment properties		16,067	16,067
Premises and equipment - net		742,643	742,371
Intangible assets - net		186,924	39,821
Other assets	3.6	1,593,141	1,606,168
Total assets		315,374,941	342,029,708

# TISCO Bank Public Company Limited Statement of financial position (continued) As at 31 March 2014

(Unit: Thousand Baht)

	Note	31 March 2014	31 December 2013
		(Unaudited but	(Audited)
		reviewed)	
Liabilities and shareholders' equity			
Liabilities			
Deposits	3.7	230,010,629	265,547,495
Interbank and money market items - net		11,645,523	12,283,394
Liability payable on demand		397,877	344,864
Derivative liabilities	3.1	-	310,945
Debts issued and borrowings	3.8	47,069,619	36,955,619
Provision for long-term employee benefits	3.9	146,973	144,553
Deferred tax liabilities		54,154	119,720
Accrued interest payable		1,784,982	1,627,704
Income tax payable		512,935	302,283
Dividend payable		-	655,337
Other liabilities	3.10	3,458,523	4,165,434
Total liabilities		295,081,215	322,457,348

# TISCO Bank Public Company Limited Statement of financial position (continued) As at 31 March 2014

	(Unit: Thousand Bah		
	Note	31 March 2014	31 December 2013
		(Unaudited but	(Audited)
		reviewed)	
Shareholders' equity			
Share capital			
Registered			
104 preference shares of Baht 10 each		1	1
819,171,178 ordinary shares of Baht 10 each		8,191,712	8,191,712
		8,191,713	8,191,713
Issued and paid-up		<del>.</del>	
104 preference shares of Baht 10 each		1	1
819,171,178 ordinary shares of Baht 10 each		8,191,712	8,191,712
		8,191,713	8,191,713
Share premium on ordinary shares		1,120,738	1,120,738
Other components of shareholders' equity		260,098	244,503
Retained earnings			
Appropriated-statutory reserve		984,000	984,000
Unappropriated		9,737,177	9,031,406
Total shareholders' equity		20,293,726	19,572,360
Total liabilities and shareholders' equity		315,374,941	342,029,708

The accompanying notes are an integral part of the financial statements.

Mrs. Oranuch Apisaksirikul

(Chairperson of the Executive Board)

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ธนาการทิสโก้ จำกัด (มหาชน) TISCO Bank Public Company Limited

## Statement of comprehensive income

## For the three-month period ended 31 March 2014

(Unit: Thousand Baht, except earnings per share expressed in Baht)

` 	Note	2014	2013
Interest income	3.12	4,671,901	4,137,418
Interest expenses	3.13	(2,595,424)	(2,265,533)
Net interest income		2,076,477	1,871,885
Fee and service income		860,611	969,663
Fee and service expenses	_	(16,748)	(21,465)
Net fee and service income	3.14	843,863	948,198
Net gains (losses) on trading and foreign exchange transactions	3.15	17,322	(1,399)
Net gains on investments	3.16	6,101	9,300
Penalty fee income from loans		78,901	61,046
Income from business promotion relating to			
the hire purchase business		87,251	334,594
Other operating income	3.18	34,093	28,965
Total operating income	•	3,144,008	3,252,589
Expenses from business promotion relating to			
the hire purchase business		108,151	390,527
Total net operating income	-	3,035,857	2,862,062
Operating expenses	•		_
Employee's expenses		421,231	532,979
Directors' remuneration		-	120
Premises and equipment expenses		187,255	195,681
Taxes and duties		52,487	46,484
Intercompany supporting fee expenses	3.24	261,127	308,306
Other operating expenses	3.19	150,521	134,644
Total operating expenses	•	1,072,621	1,218,214
Bad debt, doubtful accounts and impairment losses	3.17	1,085,401	845,189
Profit from operation before income tax expenses	•	877,835	798,659
Income tax expenses	3.20	172,755	157,884
Profit for the period	•	705,080	640,775
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## Statement of comprehensive income (continued)

## For the three-month period ended 31 March 2014

(Unit: Thousand Baht, except earnings per share expressed in Baht)

	Note	2014	2013
Other comprehensive income	3.21		
Gains (losses) on valuation in available-for-sale investments		20,357	(1,413)
Income tax effect	3.22	(4,071)	282
Other comprehensive income for the period	-	16,286	(1,131)
Total comprehensive income for the period	_	721,366	639,644
	=		
Earnings per share			
Basic earnings per share	3.23	0.86	0.88

## **Cash flow statement**

## For the three-month period ended 31 March 2014

(Unit: Thousand Baht)

	2014	2013
Cash flows from operating activities		
Profit before income tax	877,835	798,659
Adjustments to reconcile profit before income tax		
to net cash provided by (paid from) operating activities		
Depreciation and amortisation	25,607	33,615
Bad debt and doubtful accounts	1,326,298	1,053,408
Allowance for impairment of investments (reversal)	(181)	2,074
Allowance for impairment of property foreclosed	129	72
Gain on disposal of investments in securities	(5,898)	(11,281)
Unrealised loss on trading derivatives		
and foreign exchange transactions	22,286	3,489
Gain on disposal of equipment	(20)	(298)
(Gain) loss on disposal of property foreclosed	(6,184)	13,468
Employee benefit expenses	5,384	4,815
Decrease in accrued income	5,345	10,677
Decrease in accrued expenses	(203,894)	(143,546)
Net interest income	(2,076,477)	(1,871,885)
Dividend income	(24,800)	(24,800)
Cash received on interest income	4,847,742	4,137,585
Cash paid on interest expenses	(2,096,092)	(1,852,065)
Cash received on dividend income	24,800	24,800
Cash paid on income tax expenses	(31,740)	(44,934)
Profit from operating activities before changes in		
operating assets and liabilities	2,690,140	2,133,853
Operating assets (increase) decrease		
Interbank and money market items	24,120,714	(9,749,776)
Loans to customers	5,097,970	(18,120,213)
Properties foreclosed	659,706	826,272
Other assets	(136,757)	218,995

## **Cash flows statement (continued)**

## For the three-month period ended 31 March 2014

(Unit: Thousand Baht)

	2014	2013
Operating liabilities increase (decrease)		
Deposits	(35,536,865)	29,675,662
Interbank and money market items	(637,871)	2,346,653
Liability payable on demand	53,013	149,813
Short-term debts issued and borrowings	7,714,000	(654,540)
Provision for long-term employee benefits	(2,964)	(3,521)
Other liabilities	(794,141)	(410,997)
Net cash flows from operating activities	3,226,945	6,412,201
Cash flows from investing activities		
Cash paid for purchase of investment in securities held for investment	(9,454,143)	(2,591,669)
Cash received from disposal of investment in securities held for investment	4,611,862	2,731,164
Cash paid for purchase of equipment	(20,273)	(19,657)
Cash paid for purchase of intangible assets	(152,709)	-
Cash received from disposal of equipment	20	298
Net cash flows from (used in) investing activities	(5,015,243)	120,136
Cash flows from financing activities		
Long-term debts issued and borrowings	-	(2,000)
Cash received from issuance of long-term debentures	2,400,000	-
Cash paid for the redemption of long-term debentures	-	(5,324,300)
Dividend paid	(655,337)	(1,237,859)
Net cash flows from (used in) financing activities	1,744,663	(6,564,159)
Net decrease in cash	(43,635)	(31,822)
Cash at beginning of the period	1,130,135	1,045,647
Cash at end of the period	1,086,500	1,013,825
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TISCO Bank Public Company Limited

Statement of changes in shareholders' equity

For the three-month period ended 31 March 2014

(Unit: Thousand Baht)

				Surplus (deficit) on		Total other			
	Issued and fu	lly paid-up	Share premium	valuation in	Surplus on	components of			
	Preference	Ordinary	on ordinary	available-for-sale	revaluation	shareholders'	Retained	earnings	
	shares	shares	shares	investments	of assets	equity	Appropriated	Unappropriated	Total
Balance as at 1 January 2013	1	7,281,521	130,451	3,383	-	3,383	984,000	6,804,322	15,203,678
Total comprehensive income for the period	-	-	-	(1,131)	-	(1,131)	-	640,775	639,644
Balance as at 31 March 2013	1	7,281,521	130,451	2,252	-	2,252	984,000	7,445,097	15,843,322
Balance as at 1 January 2014	1	8,191,712	1,120,738	5,733	238,770	244,503	984,000	9,031,406	19,572,360
Total comprehensive income for the period	-	-	-	16,286	-	16,286	-	705,080	721,366
Transfer surplus on revaluation of assets									
to retained earnings	-	-	-	-	(691)	(691)	-	691	-
Balance as at 31 March 2014	1	8,191,712	1,120,738	22,019	238,079	260,098	984,000	9,737,177	20,293,726

Other components of shareholders' equity

TISCO Bank Public Company Limited

Notes to interim financial statements

For the three-month period ended 31 March 2014

## 1. Basis of preparation and presentation of financial statements and significant accounting policies

#### 1.1 Basis of preparation of interim financial statements

These interim financial statements have been prepared in accordance with Thai Accounting Standard No. 34 (revised 2012) "Interim Financial Reporting", with the Bank choosing to present condensed interim financial statements. However, the Bank has presented the statements of financial position, comprehensive income, changes in shareholders' equity and cash flows in accordance with the Bank of Thailand ("BOT")'s Notification No. Sor Nor Sor. 11/2553 regarding "Preparation and Announcement of Financial Statements of Commercial Banks and Parent Companies of Financial Holding Groups", dated 3 December 2010.

The interim financial statements are intended to provide information additional to that included in the latest annual financial statements. Accordingly, they focus on new activities, events and circumstances so as not to duplicate information previously reported. These interim financial statements should therefore be read in conjunction with the latest annual financial statements.

The interim financial statements in Thai language are the official statutory financial statements of the Bank. The interim financial statements in English language have been translated from the Thai language interim financial statements.

No consolidated financial statements of the Bank and its subsidiary (TISCO Securities Hong Kong Limited) have been prepared since TISCO Financial Group Public Company Limited, a parent company with registered office located at 48/49 TISCO Tower, 21st Floor, North Sathorn Road, Silom, Bangrak, Bangkok, has already presented the consolidated financial statements. Therefore, the Bank presented only the separate financial statements.

#### 1.2 New accounting standards

## (a) Accounting standards that became effective in the current accounting year

The Bank disclosed the accounting standards, financial reporting standard, accounting standard interpretations and financial reporting standard interpretations that are effective for fiscal years beginning on or after 1 January 2014, in the notes to financial statements for the year ended 31 December 2013.

The management of the Bank has assessed the effect of the above accounting standards, financial reporting standard, accounting standard interpretations and financial reporting standard interpretations and believes that they will not have any significant impact on the financial statements for the year when they are initially applied, except TSIC 29, TFRIC 1, TFRIC 5, TFRIC 7, TFRIC 12, TFRIC 17 and TFRIC 18, which are not relevant to the business of the Bank.

## (b) Accounting standards that will become effective in the future

The Bank has disclosed the financial reporting standard that will be effective in the future in the notes to financial statements for the year ended 31 December 2013.

The management of the Bank has assessed the effect of this financial reporting standard and believes that TFRS4 is not relevant to the business of the Bank.

#### 1.3 Change in accounting estimation and the recording of depreciation of revalued assets

At the end of 2013, the Bank changed its accounting policy regarding measurement of premises and equipment as it relates to office condominiums, switching from the previously applied cost model to the revaluation model, and at the same time had the useful lives of its office condominiums estimated by an independent professional appraiser. In this regard, effective from 1 January 2014, the Bank has changed remaining useful lives of office condominiums from 4 - 13 years to 20 years in order to align with the estimated useful lives of the assets determined using a prospective method. The effect of the change in the estimated useful lives to the financial statements for the three-month period ended 31 March 2014 is to increase profit after tax by approximately Baht 6 million and increase earnings per share by Baht 0.01 million per share. In addition, in the financial statements for the year 2014, the change is expected to increase profit after tax by approximately Baht 23 million and increase basic earnings per share by Baht 0.03 per share.

The effect of the change in the accounting policy of the Bank regarding measurement of premises and equipment as it relates to office condominiums, from the previously applied cost model to the revaluation model to the financial statements for the three-month period ended 31 March 2014 is to decrease profit after tax by approximately Baht 4 million and decrease basic earnings per share by Baht 0.004 per share. The changes were the result of increasing the value of the asset base used for determining depreciation to fair value. In addition, in the financial statements for the year 2014, the change is expected to decrease by approximately Baht 14 million and decrease basic earnings per share by Baht 0.02 per share.

The net effect of the change from the previously applied cost model to the revaluation model and in the estimations of useful lives to the financial statements for the period ended 31 March 2014 is to increase profit after tax by approximately Baht 2 million and increase basic earnings per share by Baht 0.003 per share. In addition, in the financial statements for the year 2014, the change is expected to increase profit after tax by approximately Baht 9 million and increase basic earnings per share by Baht 0.01 per share.

## 1.4 Significant accounting policies

The interim financial statements are prepared using the same accounting policies and method of computation as were used for the financial statements for the year ended 31 December 2013.

#### 2. General information

#### 2.1 The Bank's information

The Bank is a public company incorporated and domiciled in Thailand. Its parent company is TISCO Financial Group Public Company Limited, which was incorporated in Thailand. The Bank has been licensed by the Ministry of Finance to operate commercial banking business. Its registered address is 48/2 TISCO Tower, 1st Floor, North Sathorn Road, Silom, Bangrak, Bangkok. As at 31 March 2014, the Bank has 55 branches in Thailand.

#### 2.2 Related party transactions

Related parties comprise enterprises and individuals that control, or are controlled by, the Bank, whether directly or indirectly, or which are under common control with the Bank. They also include associated companies and individuals which directly or indirectly own a voting interest in the Bank that gives them significant influence over the Bank, key management personnel, directors and officers with authority in the planning and direction of the Bank's operations.

The Bank has significant business transactions with related parties. These transactions have been concluded on commercial terms and bases agreed upon in the ordinary course of business between the Bank and those related parties, which are reference to the terms and price as charged to other customers.

## 3. Supplemental information

## 3.1 Trading derivatives

The Bank entered into interest rate swap agreements and cross currency swap agreements to manage the risk associated with its loan to customers, as follows:

(Unit: Thousand Baht)

	As at							
		31 March 2014 31 December 2013						
	Fair value Not		Notional	Fair value		Notional		
Type of risk	Assets	Liabilities	amount	Assets	Liabilities	amount		
Exchange rate	9,069	-	3,291,170	-	310,945	3,315,434		
Interest rate	1,986		600,000	28,220		2,274,303		
Total	11,055		3,891,170	28,220	310,945	5,589,737		

All counter parties of these derivative transactions are financial institutions.

## 3.2 Investments

## 3.2.1 Classified by type of investment

(Unit: Thousand Baht)

	As at		
	31 March 2014	31 December 2013	
Available-for-sale investments - fair value			
Government and state enterprise securities	10,537,961	5,637,810	
Private sector debt securities	918,092	938,819	
Less: Allowance for impairment	(1,460)	(1,460)	
Total available-for-sale investments	11,454,593	6,575,169	
Held-to-maturity debt securities - cost/amortised cost			
Government and state enterprise securities	3,000,000	3,000,000	
Investment in receivables	23,172	33,872	
Less: Allowance for impairment	(17,744)	(17,722)	
Total held-to-maturity debt securities	3,005,428	3,016,150	
General investments - cost			
Domestic non-marketable equity securities	483,671	483,873	
Less: Allowance for impairment	(45,626)	(45,829)	
Total general investments	438,045	438,044	
Investments - net	14,898,066	10,029,363	

## 3.2.2 Classified by remaining period to maturity of the debt securities

(Unit: Million Baht)

	As at							
	31 March 2014				31 December 2013			
		Due	within			Due	within	
	Less				Less			
	than	1 - 5	Over		than	1 - 5	Over	
	1 year	years	5 years	Total	1 year	years	5 years	Total
Available-for-sale investments								
Government and state enterprise								
securities	9,401	1,121	-	10,522	5,435	203	-	5,638
Private sector debt securities	1	905		906	31	907		938
Total	9,402	2,026	-	11,428	5,466	1,110	-	6,576
Add: Allowance for changes								
in value	6	22	-	28	-	-	-	-
Less: Allowance for impairment	(1)			(1)	(1)			(1)
Total	9,407	2,048	-	11,455	5,465	1,110	-	6,575
Held-to-maturity debt securities								
Government and state enterprise								
securities	-	3,000	-	3,000	-	3,000	-	3,000
Investment in receivables	22	1	-	23	32	2	-	34
Less: Allowance for impairment	(18)			(18)	(18)			(18)
Total	4	3,001		3,005	14	3,002		3,016
Total debt securities	9,411	5,049		14,460	5,479	4,112		9,591

## 3.2.3 Investments subject to restriction

(Unit: Million Baht)

	A	is at	
Type of investment	31 March 2014	31 December 2013	Type of restriction
Government debt securities	2	2	Pledged for electricity usage
Government debt securities	-	1,758	Pledged for the use of credit
			balance on clearing position

## 3.2.4 Investments in companies with weak financial positions and poor operating results

(Unit: Thousand Baht)

		ζ -	,	
		As at 31 March 2014		
	Cost	Fair value	Allowance for changes in value <sup>(1)</sup>	
Companies having problems with				
debt repayment or in default	7,060	-	7,060	

<sup>(1)</sup> Allowance for changes in value of investment is calculated at cost less collateral value.

(Unit: Thousand Baht)

		(			
	As	As at 31 December 2013			
	Cost	Fair value	Allowance for changes in value <sup>(1)</sup>		
Companies having problems with debt repayment or in default	7,060	-	7,060		

<sup>(1)</sup> Allowance for changes in value of investment is calculated at cost less collateral value.

## 3.2.5 Investments in which the Bank holds not less than 10 percent of the equity of the investees

(Unit: Thousand Baht)

	As at						
	31 March 2014			3′	31 December 2013		
		Unpaid	Percentage		Unpaid	Percentage	
Securities' name	Book value	amounts	of holding	Book value	amounts	of holding	
			(%)			(%)	
Services:							
Jiji Press (Thailand) Co., Ltd.	814	300	10	814	300	10	
K. Line (Thailand) Co., Ltd.	37,335	-	10	37,335	-	10	
Trading import and export:							
Shin Thai Enterprises Co., Ltd.	5,707	-	10	5,707	-	10	
PDTL Trading Co., Ltd.	6,925	-	10	6,925	-	10	
Wattana Inter-Trade Co., Ltd.	5,382	-	10	5,382	-	10	
Real estate:							
UMI Property Co., Ltd.	4,647	-	10	4,647	-	10	
Industrial:							
Siam Art Ceramic Co., Ltd.	17,083	-	10	17,083	-	10	

## 3.3 Loans to customers and accrued interest receivables

## 3.3.1 Classified by loans to customers type

(Unit: Thousand Baht)

	As at		
	31 March 2014	31 December 2013	
Loans to customers			
Loans	77,597,416	80,126,779	
Hire purchase receivables	220,286,800	226,283,511	
Financial lease receivables	1,013,113	1,033,508	
Less: Deferred revenue	(25,105,172)	(26,394,058)	
Advances received from financial lease receivables	(211,714)	(223,314)	
Total loans to customers	273,580,443	280,826,426	
Add: Accrued interest receivables	374,444	493,055	
Less: Allowance for doubtful accounts	(5,920,238)	(5,774,792)	
Loans to customers and accrued interest receivables - net	268,034,649	275,544,689	

## 3.3.2 Classified by currency and residency of debtors

(Unit: Thousand Baht)

	As at						
		31 March 2014			31 December 2013		
	Domestic	Foreign	Total	Domestic	Foreign	Total	
Baht	270,336,123	-	270,336,123	277,545,066	-	277,545,066	
US Dollars		3,244,320	3,244,320		3,281,360	3,281,360	
Total loans to customers net							
deferred revenue	270,336,123	3,244,320	273,580,443	277,545,066	3,281,360	280,826,426	

## 3.3.3 Classified by loan classification

(Unit: Million Baht)

	As at					
	31 March 2014			3:	1 December 20	13
		Net amount			Net amount	
	Loans to	used for		Loans to	used for	
	customers	setting the		customers	setting the	
	and accrued	allowance	Allowance	and accrued	allowance	Allowance
	interest	for doubtful	for doubtful	interest	for doubtful	for doubtful
	receivables	accounts	accounts(1)(2)	receivables	accounts	accounts(1)(2)
Provision under BOT's guideline						
- Pass	252,742	228,322	3,260	259,595	235,950	3,259
- Special mention	16,610	16,367	1,043	17,466	17,189	1,121
- Sub-standard	3,159	3,146	973	3,086	3,083	944
- Doubtful	1,268	1,261	357	996	988	279
- Doubtful of loss	176	110	62	176	107	63
Allowance established in excess			225			109
Total	273,955	249,206	5,920	281,319	257,317	5,775

<sup>(1)</sup> Allowance for doubtful accounts for loans to customers is determined based on debt balance less collateral value in accordance with the BOT's guidelines (except for hire purchase and financial lease receivables, for which the Bank does not deduct the collateral value from the outstanding loan balance).

#### Percentage of allowance for doubtful account set up

	Hire purchas	se receivables <sup>(1)</sup>	Other loans <sup>(2)</sup> As at		
	A	s at			
	31 March 2014	31 March 2014 31 December 2013		31 December 2013	
Pass	0.57	0.58	1	1	
Special mention	4.57	4.67	2	2	
Sub-standard	22.61	22.95	100	100	
Doubtful	22.72	23.13	100	100	
Doubtful of loss	22.12	22.75	100	100	

<sup>(1)</sup> These percentages of allowance for doubtful accounts are average percentages used in setting up allowance for doubtful accounts, after inclusion of the allowance for doubtful accounts from assigning provision in excess of BOT's minimum requirement to specific provision for an individual debtor.

<sup>(2)</sup> As at 31 March 2014, the provisions set aside by TISCO Bank exceeded the BOT's notification No. Sor Nor Sor 31/2551 minimum requirement by a total of Baht 2,617 million (As at 31 December 2013: total of Baht 2,345 million). TISCO Bank allocated Baht 2,398 million of the excess provision to a specific provision for an individual debtors (As at 31 December 2013: total of Baht 2,236 million) and so combined with the minimum provision requirement of Baht 3,297 million (As at 31 December 2013: total of Baht 3,430 million), the total provision set aside in accordance with BOT requirements is Baht 5,695 million (As at 31 December 2013: total of Baht 5,666 million).

<sup>(2)</sup> These percentages are the rates used to set aside allowance for doubtful accounts in accordance with the BOT's minimum requirement.

## 3.3.4 Hire purchase and financial lease receivables

As at 31 March 2014, receivables of the Bank under hire purchase and financial lease agreements amount to Baht 196,157 million (31 December 2013: Baht 200,883 million) and mostly comprise hire purchase agreements for vehicles, and financial lease agreements for machines and equipment for business operation. The terms of the agreements are generally between 1 to 7 years and under most agreements interest is charged at a fixed rate as specified in agreements.

(Unit: Million Baht)

As at 31 March 2014

_	Amounts of installments due under the long-term lease agreements				
		Over 1 year		Non-	
	Not over	but not over	Over	performing	
_	1 year	5 years	5 years	loans	Total
Gross investment in the					
agreements	66,390	143,033	6,173	5,704	221,300
Less: Deferred revenue*	(9,603)	(13,502)	(175)	(1,651)	(24,931)
Advances received from					
financial lease receivables	(26)	(185)		(1)	(212)
Present value of minimum lease					
pay from agreements	56,761	129,346	5,998	4,052	196,157
Allowance for doubtful accounts**					(2,603)
Net hire purchase and financial lease receivables					

<sup>\*</sup> Net of deferred commissions and direct expenses incurred at the initiation of hire purchase.

(Unit: Million Baht)

As at 31 December 2013

	Amounts of installments due under the long-term lease agreements					
		Over 1 year		Non-		
	Not over	but not over	Over	performing		
_	1 year	5 years	5 years	loans	Total	
Gross investment in the						
agreements	66,868	147,877	7,197	5,375	227,317	
Less: Deferred revenue*	(9,956)	(14,426)	(225)	(1,604)	(26,211)	
Advances received from						
financial lease receivables	(42)	(180)		(1)	(223)	
Present value of minimum lease						
pay from agreements	56,870	133,271	6,972	3,770	200,883	
Allowance for doubtful accounts **					(2,658)	
Net hire purchase and financial lease receivables						

<sup>\*</sup> Net of deferred commissions and direct expenses incurred at the initiation of hire purchase.

<sup>\*\*</sup> These allowance for doubtful accounts included the allowance for doubtful accounts from assigning provisions in exceed of BOT's minimum requirement to specific provision for an individual debtor.

<sup>\*\*</sup> These allowance for doubtful accounts included the allowance for doubtful accounts from assigning provisions in exceed of BOT's minimum requirement to specific provision for an individual debtor.

## 3.3.5 Loans to customers for which the recognition of interest income has been ceased

				(Unit: Million Baht)	
	Amounts calculated		Amounts calculated		
	under BOT	's guidelines <sup>(2)</sup>	under the Bank's policy as at		
	a	as at			
	31 March 2014	31 December 2013	31 March 2014	31 December 2013	
Loans to customers for which					
the recognition of interest					
income has been ceased <sup>(1)</sup>	5,922	5,328	9,996	5,328	

<sup>&</sup>lt;sup>(1)</sup> These amounts are calculated on an account by account basis.

## 3.3.6 Deferred revenue which is presented as a deduction against loans to customers

(Unit: Million Baht)

	A	s at
	31 March 2014	31 December 2013
Deferred revenue <sup>(1)</sup>	25,105	26,394

<sup>(1)</sup> These amounts included deferred revenue of hire purchase and financial lease contracts which is stated net of commissions and direct expenses incurred at the initiation of hire purchase.

## 3.3.7 Troubled debt restructuring

For the three-month periods

	ended 31 March		
	2014	2013	
Debtors restructured during the period			
Number of debtors restructured by modification of terms			
(number)	152	28	
Loan balances before restructuring (Million Baht)	196	10	
Loan balances after restructuring (Million Baht)	196	10	
Loss on troubled debt restructuring (Million Baht)	-	-	
Average contract period of debt restructuring (years)			
Hire purchase receivables	4	4	
Mortgage loan receivables	-	1	
Corporate loan receivables	-	-	

<sup>(2)</sup> Accrual of interest ceases when interest payments have been defaulted on for more than three months, counting from the due date.

Supplemental information for the three-month periods ended 31 March 2014 and 2013 relating to the restructured debts is as follows:

(Unit: Million Baht)

For the three-month periods

ended 31 March

	2014	2013
Interest income on restructured receivables	6	11
Receipt of principal and interest	58	62

As at 31 March 2014 and 31 December 2013, the Bank has the outstanding balances with troubled debt restructured debtors as follows:

(Unit: Million Baht)

	As at					
	31 Mar	ch 2014	31 December 2013			
	Number	per Outstanding Number C				
	of debtors	balance	of debtors	balance		
The balance of the restructured debts	1,156	828	1,099	665		

## 3.4 Allowance for doubtful accounts

## 3.4.1 Allowance for doubtful accounts - classified by receivables classification

(Unit: Thousand Baht)

	As at 31 March 2014							
					Allowance			
	Special			Doubtful of	established in			
Pass	mention	Sub-standard	Doubtful	loss	excess	Total		
3,259,533	1,121,141	943,918	278,617	62,632	108,951	5,774,792		
366	(78,173)	303,212	964,951	14,528	116,414	1,321,298		
(290)		(273,734)	(886,252)	(15,576)		(1,175,852)		
3,259,609	1,042,968	973,396	357,316	61,584	225,365	5,920,238		
	3,259,533 366 (290)	Pass         mention           3,259,533         1,121,141           366         (78,173)           (290)         -	Special           Pass         mention         Sub-standard           3,259,533         1,121,141         943,918           366         (78,173)         303,212           (290)         -         (273,734)	Special           Pass         mention         Sub-standard         Doubtful           3,259,533         1,121,141         943,918         278,617           366         (78,173)         303,212         964,951           (290)         -         (273,734)         (886,252)	Pass         mention         Sub-standard         Doubtful         loss           3,259,533         1,121,141         943,918         278,617         62,632           366         (78,173)         303,212         964,951         14,528           (290)         -         (273,734)         (886,252)         (15,576)	Pass         mention         Sub-standard         Doubtful         loss         excess           3,259,533         1,121,141         943,918         278,617         62,632         108,951           366         (78,173)         303,212         964,951         14,528         116,414           (290)         -         (273,734)         (886,252)         (15,576)         -		

(Unit: Thousand Baht)

		As at 31 December 2013						
						Allowance		
		Special			Doubtful of	established in		
	Pass	mention	Sub-standard	Doubtful	loss	excess	Total	
Balance - beginning of year	2,751,870	1,024,157	555,487	136,361	216,329	3,440	4,687,644	
Increase in allowance for								
doubtful accounts during the								
year	507,879	97,320	1,018,024	2,597,723	147,951	105,511	4,474,408	
Bad debt written-off	(216)	(336)	(629,593)	(2,455,467)	(301,648)		(3,387,260)	
Balance - end of year	3,259,533	1,121,141	943,918	278,617	62,632	108,951	5,774,792	

## 3.4.2 Allowance for doubtful accounts - classified by loan loss provisioning method

(Unit: Thousand Baht)

Δος	at 2.1	March	2014

		Allowance	
Individual	Collective	established in	
impairment	impairment	excess	Total
3,018,513	2,647,328	108,951	5,774,792
199,942	1,004,942	116,414	1,321,298
(122,826)	(1,053,026)		(1,175,852)
3,095,629	2,599,244	225,365	5,920,238
	impairment 3,018,513 199,942 (122,826)	impairment         impairment           3,018,513         2,647,328           199,942         1,004,942           (122,826)         (1,053,026)	Individual         Collective         established in excess           3,018,513         2,647,328         108,951           199,942         1,004,942         116,414           (122,826)         (1,053,026)         -

(Unit: Thousand Baht)

#### As at 31 December 2013

	As at 31 December 2013							
	Individual	Collective	established in					
	impairment	impairment	excess	Total				
Balance - beginning of year	2,206,070	2,478,134	3,440	4,687,644				
Increase in allowance for doubtful								
accounts during the year	1,286,302	3,082,595	105,511	4,474,408				
Bad debt written-off	(473,859)	(2,913,401)		(3,387,260)				
Balance - end of year	3,018,513	2,647,328	108,951	5,774,792				

## 3.4.3 Non-performing loans to customers

(Unit: Million Baht)

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	31 March 2014	31 December 2013
Non-performing loans to customers	4,604	4,258
Allowance for doubtful accounts	1,392	1,285

#### 3.5 Classification of assets

## 3.5.1 Investments in companies with weak financial position and poor operating results

(Unit: Million Baht)

					Allowance for	or possible loss	
	C	Cost	Fair	r value	provided in the accounts <sup>(1)</sup>		
	as at		as at		as at		
	31 March	31 December	31 March	31 December	31 March	31 December	
	2014	2013	2014	2013	2014	2013	
Debt instruments - debentures <sup>(2)</sup>	1	1	-	-	1	1	
Equity instruments - ordinary shares (3)	6	6	-	-	6	6	

<sup>&</sup>lt;sup>(1)</sup> Allowance for possible loss is determined based on the investment cost less collateral value.

## 3.5.2 Classification of assets under the Bank of Thailand's guidelines

As at 31 March 2014 and 31 December 2013, the quality of the Bank's assets classified in accordance with the Bank of Thailand's guidelines is as follows:

									(Ur	nit: Million Baht)
	Loans to o	customers <sup>(1)</sup>	Investments	s in securities	Investments	in receivables	Property	foreclosed	To	otal
	as	s at	as	s at	as at		as at		as at	
	31 March	31 December	31 March	31 December	31 March	31 December	31 March	31 December	31 March	31 December
	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013
Pass	278,666	307,922	-	-	-	-	-	-	278,666	307,922
Special mention	16,411	17,246	-	-	-	-	-	-	16,411	17,246
Sub-standard	3,159	3,086	-	-	-	-	-	-	3,159	3,086
Doubtful	1,268	996	-	-	-	-	-	-	1,268	996
Doubtful of loss	176	176	47	47	18	18	18	18	259	259
Total	299,680	329,426	47	47	18	18	18	18	299,763	329,509

<sup>(1)</sup> Loans to customers include investment in debt securities under resale agreements of other commercial banks and loan to financial institutions (which are presented as part of interbank and money market items - asset in the statements of financial position)

<sup>(2)</sup> Investments in subordinated debentures issued by financial institutions which the Bank of Thailand ordered closed on 8 December 1997.

<sup>(3)</sup> Investments in securities of companies which are vulnerable to delisting, of companies whose auditors have expressed opinions citing the going concern issue, or of companies which have defaulted on interest payment.

## 3.5.3 Classification of assets under the Bank of Thailand's guidelines for hire purchase receivables on which the Bank sets aside provision using a collective approach

(Unit: Million Baht)

			the allowand	ce for doubtful	Percentage o	f allowance for	Allowance for doubtful accounts <sup>(3)</sup>		
	Debt	balance	acco	ounts <sup>(1)</sup>	doubtful acc	count setup(2)			
	as at		as at		a	as at		as at	
	31 March	31 December	31 March	31 December	31 March	31 December	31 March	31 December	
	2014	2013	2014	2013	2014	2013	2014	2013	
					(%)	(%)			
Pass	176,473	180,736	176,473	180,736	0.57	0.58	1,000	1,049	
Special mention	14,921	15,660	14,921	15,660	4.57	4.67	682	732	
Sub-standard	2,809	2,777	2,809	2,777	22.61	22.95	635	637	
Doubtful	1,169	922	1,169	922	22.72	23.13	266	213	
Doubtful of loss	72	69	72	69	22.12	22.75	16	16	
Total	195,444	200,164	195,444	200,164			2,599	2,647	

<sup>(</sup>f) The Bank does not deduct the collateral value from the outstanding loan balance for calculation of allowance for doubtful accounts for hire purchase receivables.

## 3.6 Other assets

(Unit: Thousand Baht)

	As at		
	31 March 2014	31 December 2013	
Value added tax - net	324,708	413,971	
Accrued interest receivables	47,812	53,518	
Fee and service receivables	44,965	50,310	
Deposits	39,108	36,120	
Other receivables	639,329	587,580	
Other assets	497,219	464,669	
Total other assets	1,593,141	1,606,168	

<sup>(2)</sup> These percentages of allowance for doubtful accounts are average percentages used in setting up allowance for doubtful accounts, after inclusion of the allowance for doubtful accounts from assigning provision in excess of BOT's minimum requirement to specific provision for an individual debtor.

<sup>(3)</sup> These allowance for doubtful accounts include the allowance for doubtful accounts from assigning provision in excess of BOT's minimum requirement to specific provision for an individual debtor.

## 3.7 Deposits

## 3.7.1 Classified by type of deposits

(Unit: Thousand Baht)

	As at		
	31 March 2014	31 December 2013	
Deposits			
Current accounts	3,359,751	2,716,643	
Saving accounts	42,714,584	40,751,442	
Fixed accounts			
- not over 6 months	14,441,509	12,917,074	
- over 6 months but not over 1 year	18,617,754	20,938,222	
- over 1 year	183,195	201,249	
Certificates of deposit/negotiable certificates			
of deposit	150,693,836	188,022,865	
Total	230,010,629	265,547,495	

## 3.7.2 Classified by remaining period of contract

(Unit: Thousand Baht)

	As at		
	31 March 2014	31 December 2013	
Not over 1 year*	229,561,156	265,059,553	
Over 1 year	449,473	487,942	
Total deposits	230,010,629	265,547,495	

<sup>\*</sup>Including fully-mature deposit contracts

3.7.3 As at 31 March 2014 and 31 December 2013, all outstanding deposits are deposits from domestic depositors and in Baht.

## 3.8 Debt issued and borrowings

(Unit: Thousand Baht)

	As at		
	31 March 2014	31 December 2013	
Domestic borrowings			
Subordinated unsecured debentures	10,643,000	8,243,000	
Unsubordinated unsecured debentures	36,282,000	28,566,000	
Bills of exchange	143,822	145,822	
Promissory notes	797	797	
Total	47,069,619	36,955,619	

## 3.8.1 Subordinated unsecured debentures

As at 31 March 2014 and 31 December 2013, the Bank has long-term subordinated unsecured debentures as follows:

			Face value	Bala	ance	Maturity	
Year	Units	as at	per unit	per unit as at		in the year	Interest rate
	31 March	31 December	(Baht)	31 March	31 December		
	2014	2013		2014	2013		
	(Units)	(Units)		(Million Baht)	(Million Baht)		
2009	2 million	2 million	1,000	2,000	2,000	2019	5.50 percent per annum in the first
							to third years, 6.00 percent per
							annum in the forth to seventh
							years and 6.50 percent per
							annum in the eighth to tenth
							years.
2009	2 million	2 million	1,000	2,000	2,000	2019	5.00 percent per annum in the first
							to third years, 5.50 percent per
							annum in the forth to seventh
							years and 6.00 percent per
							annum in the eighth to tenth
							years.
2010	1 million	1 million	1,000	1,000	1,000	2020	5.00 percent per annum.
2010	1 million	1 million	1,000	1,000	1,000	2020	4.80 percent per annum.
2012	1 million	1 million	1,000	1,000	1,000	2022	4.85 percent per annum.
2012	1,243,000	1,243,000	1,000	1,243	1,243	2022	4.60 percent per annum.
2014	1,600,000	-	1,000	1,600	-	2024	6.00 percent per annum.
2014	800,000	-	1,000	800		2024	6.00 percent per annum.
Total				10,643	8,243		

#### 3.8.2 Unsubordinated unsecured debentures

As at 31 March 2014 and 31 December 2013, the Bank has short-term unsubordinated unsecured debentures as follows:

	Un	its	Face value	Bala	ance	Maturity															
Year	as	at	per unit	as	as at		as at		as at		as at		as at		as at		as at		as at		Interest rate
	31 March	31 December	(Baht)	31 March	31 December																
	2014	2013		2014	2013																
	(Units)	(Units)		(Million Baht)	(Million Baht)																
2013	4,247,000	16,166,000	1,000	4,247	16,166	2014	2.80 - 3.15 percent per annum														
2013	3 million	3 million	1,000	3,000	3,000	2014	3.15 percent per annum														
2013	3,500,000	3,500,000	1,000	3,500	3,500	2014	3.15 percent per annum														
2013	3 million	3 million	1,000	3,000	3,000	2014	3.10 percent per annum														
2013	2,600,000	2,600,000	1,000	2,600	2,600	2014	3.05 percent per annum														
2013	300,000	300,000	1,000	300	300	2014	3.10 percent per annum														
2014	19,635,000	-	1,000	19,635		2014	2.50 - 2.87 percent per annum														
Total				36,282	28,566																

## 3.8.3 Bills of exchange

Bills of exchange comprise the fixed interest rate bearing and float interest rate bearing, which will gradually mature in 2014 to 2015. The interest rates of the fixed interest rate bearing bills of exchange are between 2.50 and 4.25 percent per annum.

## 3.9 Provision for long-term employee benefits

Provision for long-term employee benefits, which are compensations on employee's retirement and other long-term benefits, as at 31 March 2014 and 31 December 2013 were as follows:

(Unit: Thousand Baht)

	As at		
	31 March 2014	31 December 2013	
Defined post employment benefit obligation at beginning of			
period/year	100,885	98,534	
Current service cost	2,268	8,467	
Interest cost	1,036	3,465	
Benefits paid during the period/year	-	(3,055)	
Actuarial gains	<u>-</u>	(6,526)	
Defined post employment benefit obligation at end of			
period/year	104,189	100,885	
Other long-term benefits	42,784	43,668	
Total provision for long-term employee benefits at end of			
period/year	146,973	144,553	

Long-term employee benefit expenses included in the profit or loss for the three-month periods ended 31 March 2014 and 2013 were as follows:

(Unit: Thousand Baht)

For the three-month periods ended

	31 March		
	2014	2013	
Current service cost	4,027	3,674	
Interest cost	1,357	1,141	
Total employee benefit expenses	5,384	4,815	

Principal actuarial assumptions at the valuation date were as follows:

(Unit: Percent per annum)

	2014	2013
Discount rate	2.36 - 4.64	2.36 - 4.64
Average salary increase rate	3.80	3.80
Average inflation rate	2.92	2.92

#### 3.10 Other liabilities

(Unit: Thousand Baht)

	As at		
	31 March 2014	31 December 2013	
Withholding income tax and other tax payables	271,735	204,714	
Accrued insurance premium	473,167	809,500	
Deferred income	1,039,103	967,917	
Accrued expenses	1,202,417	1,406,311	
Suspense creditors	303,056	583,942	
Other liabilities	169,045	193,050	
Total other liabilities	3,458,523	4,165,434	

The above accrued expenses include accrued bonus expenses which are remunerations paid to employees and management based on annual performance. These accrued bonus expenses include costs of annual bonus that are determined with reference to the parent company's share price, paid to employees whose performance impacts the Bank's operating results, as an incentive to work effectively and to build loyalty to the Bank. This vested bonus is set aside for payment five years later. It is paid in cash and determined based on the average daily price of the parent company's shares over the period of five years from grant date to settlement date. As of 31 March 2014 and 31 December 2013, the Bank has issued bonus under this scheme amounting to Baht 126 million and Baht 122 million, respectively.

## 3.11 Capital funds

The primary objectives of the Bank's capital management are to maintain the Bank's ability to continue as a going concern and to maintain capital adequacy ratio in accordance with the regulations of the Bank of Thailand.

The Bank maintains capital adequacy ratio in compliance with Basel III principles by implementing capital to risk assets requirement based on Internal Ratings-Based Approach (IRB) for hire purchase receivables, corporate loans, equity exposure and other assets.

Regarding Capital fund as at 31 March 2014 and 31 December 2013, the Bank has allocated the additional reserve from classification as a part of regulatory capital fund. The reserve has been classified to Tier 1 capital and Tier 2 capital based on method under the BOT's regulation.

Capital funds of the Bank (under Basel III principles) are as follows:

(Unit: Thousand Baht)

	As at		
	31 March 2014	31 December 2013	
Common Equity Tier I capital			
Issued and fully paid up share capital	8,191,712	8,191,712	
Premium on share capital	1,120,738	1,120,738	
Statutory reserve	984,000	984,000	
Net profits after appropriation	7,943,322	7,943,322	
Other components of shareholders' equity	4,404	-	
Less: Deficit provision according to IRB	(370,157)	(620,222)	
Total Common Equity Tier I capital	17,874,019	17,619,550	
Financial Instrument Tier I capital			
Issued and paid up share capital - non cumulative			
preferred shares	1	<u>-</u>	
Total Tier I capital	17,874,020	17,619,550	
Tier II capital			
Subordinated long-term debentures	8,643,000	7,518,700	
Reserve for loans classified as pass	652,984	608,075	
Total Tier II capital	9,295,984	8,126,775	
Total capital funds	27,170,004	25,746,325	

As at

8.50

(Unit: Percent)

8.50

	31 Mai	rch 2014	31 Dece	mber 2013		
Capital fund ratios	The Bank	Requirement	The Bank	Requirement		
Common Equity Tier I capital to risk assets	9.42	4.50	9.15	4.50		
Tier I capital to risk assets	9.42	6.00	9.15	6.00		

To comply with the Notification of the Bank of Thailand No. Sor Nor Sor 25/2552 regarding "Public Disclosure of Capital Maintenance for Commercial Banks", the Bank has disclosed capital maintenance information as at 31 December 2013 on its website on 30 April 2014.

14.32

#### 3.12 Interest income

Total capital to risk assets

Interest income in the statements of comprehensive income for the three-month periods ended 31 March 2014 and 2013 consisted of the following:

(Unit: Thousand Baht)

For the three-month periods ended

13.37

	31 March		
	2014	2013	
Interbank and money market items	215,206	195,803	
Investments in debt securities	105,923	40,595	
Loans to customers	1,493,783	1,318,362	
Hire purchase and financial lease	2,856,989	2,582,658	
Total interest income	4,671,901	4,137,418	

## 3.13 Interest expenses

Interest expenses in the statements of comprehensive income for the three-month periods ended 31 March 2014 and 2013 consisted of the following:

(Unit: Thousand Baht)
For the three-month periods ended
31 March

_	31 March		
	2014	2013	
Deposits	1,801,966	1,721,217	
Interbank and money market items	76,152	60,953	
Contribution fee to the Deposit Protection Agency and			
Bank of Thailand	342,053	283,955	
Issued debt instruments			
- Subordinated debentures	128,633	106,934	
- Unsubordinated debentures	245,308	37,060	
Borrowings	1,312	55,414	
Total interest expenses	2,595,424	2,265,533	

## 3.14 Net fee and service income

Net fee and service income in the statements of comprehensive income for the three-month periods ended 31 March 2014 and 2013 consisted of the following:

(Unit: Thousand Baht)

_	31 March		
_	2014	2013	
Fee and service income			
- Acceptance, aval and guarantees	4,721	2,737	
- Insurance service	671,370	806,426	
- Financial advisory fees	2,250	-	
- Others	182,270	160,500	
Total fee and service income	860,611	969,663	
Fee and service expenses	(16,748)	(21,465)	
Net fee and service income	843,863	948,198	

## 3.15 Net gains (losses) on trading and foreign exchange transactions

Net gains (losses) on trading and foreign exchange transactions in the statements of comprehensive income for the three-month periods ended 31 March 2014 and 2013 consisted of the following:

(Unit: Thousand Baht) For the three-month periods ended

	31 March		
	2014	2013	
Gains (losses) on trading and foreign exchange transactions			
- Foreign currencies and derivatives on foreign exchange	11,833	320	
- Derivatives on interest rates	3,590	(3,809)	
- Debt securities	1,899	2,090	
Total	17,322	(1,399)	

## 3.16 Net gains on investments

Net gains on investments in the statements of comprehensive income for the three-month periods ended 31 March 2014 and 2013 consisted of the following:

(Unit: Thousand Baht) For the three-month periods ended

	31 March		
	2014	2013	
Gains on disposal			
- Available-for-sale investments	(40)	50	
- Held-to-maturity debt securities	14	73	
- General investments	5,924	11,158	
Total	5,898	11,281	
Reversal of losses (losses) on impairment			
- General investments	203	-	
- Investments in subsidiaries	<u> </u>	(1,981)	
Total	203	(1,981)	
Net gains on investments	6,101	9,300	

## 3.17 Bad debt, doubtful accounts and impairment losses

Bad debt, doubtful accounts and impairment losses in the statements of comprehensive income for the three-month periods ended 31 March 2014 and 2013 consisted of the following:

(Unit: Thousand Baht)

For the three-month periods ended

	2014	2013	
Interbank and money market items	5,000	25,000	
Held-to-maturity debt securities	22	93	
Loans to customers	1,080,379	820,096	
Total	1,085,401	845,189	

## 3.18 Other operating income

Other operating income in the statements of comprehensive income for the three-month periods ended 31 March 2014 and 2013 consisted of the following:

(Unit: Thousand Baht)

	31 March		
	2014	2013	
Gains on disposal of property foreclosed	6,184	-	
Dividend income	24,800	24,800	
Others	3,109	4,165	
Total	34,093	28,965	

## 3.19 Other operating expenses

Other operating expenses in the statements of comprehensive income for the three-month periods ended 31 March 2014 and 2013 consisted of the following:

(Unit: Thousand Baht)
For the three-month periods ended

	31 March		
	2014	2013	
Mailing expenses	13,784	12,429	
Software amortisation expenses	5,606	7,907	
Legal expenses	59,063	35,858	
Transportation expenses	20,824	18,251	
Advertising and business promotion expenses	24,472	21,348	
Loss on disposal of property foreclosed	-	1,202	
Others	26,772	37,649	
Total	150,521	134,644	

## 3.20 Income tax expenses

Income tax expenses of the Bank for the three-month periods ended 31 March 2014 and 2013 are as follows:

(Unit: Thousand Baht)

_	31 March		
_	2014	2013	
Current income tax:			
Income tax expenses for the periods	242,392	209,176	
Adjustment in respect of current income tax of previous year	-	(114)	
Deferred tax:			
Deferred tax on temporary differences and reversion of temporary			
differences	(69,637)	(51,178)	
Income tax expenses reported in statements of comprehensive			
income	172,755	157,884	

## 3.21 Components of other comprehensive income

(Unit: Thousand Baht) For the three-month periods ended 31 March 2014 2013 Other comprehensive income Available-for-sale investments: Gains (losses) during the periods 20,317 (1,363)Add (less): Reclassification adjustments for gains included in profit or loss 40 (50)Other comprehensive income 20,357 (1,413)282 (4,071)Income tax effect 16,286 (1,131)Net other comprehensive income for the periods

## 3.22 Income tax effects relating to components of other comprehensive income

(Unit: Thousand Baht)

	For the three-month periods ended 31 March					
	2014				2013	_
	Before tax amount	Tax (expense) benefit	Net of tax amount	Before tax amount	Tax (expense) benefit	Net of tax amount
Gains (losses) on valuation in available-for-sale						
investments	20,357	(4,071)	16,286	(1,413)	282	(1,131)
	20,357	(4,071)	16,286	(1,413)	282	(1,131)

## 3.23 Earnings per share

Basic earnings per share is calculated by dividing profit for the period attributable to equity holders of the Bank (excluding other comprehensive income) by the weighted average number of ordinary shares and preference shares in issue during the period. The rights and benefits of the preference shareholders have been equal to those of the ordinary shareholders.

	31 March		
	2014	2013	
Profit attributable to equity holders of the Bank (Thousand Baht)	705,080	640,775	
Weighted average number of shares (Thousand shares)	819,171	728,152	
Basic earnings per share (Baht/share)	0.86	0.88	

## 3.24 Related party transactions

	As at		(Uni	it: Thousand Ba As at
	1 January			31 March
	2014	Increase	Decrease	2014
Outstanding balance				
Parent company:				
ΓISCO Financial Group Plc.				
Deposits	509,783	1,491,029	-	2,000,812
Accrued interest payable	289	138	-	427
Dividend payable	655,248	-	(655,248)	-
Other liabilities	73,685	18,093	-	91,778
Related companies (related by common shareho	lder)	,		•
nterbank and money market items (Assets):				
TISCO Securities Co., Ltd.	495,000	-	(495,000)	-
Other assets:				
TISCO Securities Co., Ltd.	594	815	-	1,409
TISCO Leasing Co., Ltd.	9,729	216	-	9,945
TISCO Information Technology Co., Ltd.	30,000	-	(7,500)	22,500
TISCO Tokyo Leasing Co., Ltd.	-	1,600	-	1,600
Deposits:				
Hi-Way Co., Ltd.	19,958	7,103	-	27,061
TISCO Information Technology Co., Ltd.	129,305	14,100	-	143,405
Primus Leasing Co., Ltd.	32,841	-	-	32,841
TISCO Tokyo Leasing Co., Ltd.	1,424	-	(69)	1,355
TISCO Learning Center Co., Ltd.	38,156	393	-	38,549
Deutsche TISCO Investment Advisory Co., Ltd.	170,651	-	(16,983)	153,668
TISCO Leasing Co., Ltd.	4,045	-	(3,079)	966
All-Ways Co., Ltd.	580	178	-	758
nterbank and money market items (Liabilities):				
TISCO Securities Co., Ltd.	844,147	-	(390,775)	453,372
TISCO Asset Management Co., Ltd.	66,521	51,568	-	118,089
Accrued interest payable:				
TISCO Securities Co., Ltd.	645	596	-	1,241
TISCO Asset Management Co., Ltd.	56	428	-	484
TISCO Information Technology Co., Ltd.	146	376	-	522
TISCO Leasing Co., Ltd.	-	11	-	11
Hi-Way Co., Ltd.	-	78	-	78
TISCO Learning Center Co., Ltd.	172	-	(83)	89
Other liabilities:				
Hi-Way Co., Ltd.	36,840	-	(12,040)	24,800
TISCO Learning Center Co., Ltd.	1,960	1,988	-	3,948
All-Ways Co., Ltd.	748	-	(196)	552

			(Unit Thousand Baht)
	2014	2013	Terms and pricing policy
Transactions occurred during the	_		
three-month periods ended 31 March			
Parent company			
Risk and financial management fee expenses,	236,327	301,397	Determined on the basis on actual cost in
human resources management fee			compliance with the criteria specified by
expenses and office administration fee			the Bank of Thailand
expenses			
Interest expenses	4,656	4,447	With reference to the terms and prices as
			offered to other customers
Others expenses	2,316	2,316	With reference to the terms and prices as
			offered to other customers
Related companies			
Interest income	2,967	4,793	With reference to the terms and prices as
			offered to other customers
Service income involving loan	1,418	5,431	With reference to the terms and prices as
			offered to other customers
Other income	2,384	794	With reference to the terms and prices as
			offered to other customers
Expenses involving loan	24,800	6,909	Determined on the basis on actual cost
Computer system advisory service expenses	65,000	62,500	Determined on the basis on actual cost in
			compliance with the criteria specified by
			the Bank of Thailand
Training expenses	8,159	10,463	With reference to the prices as offered from
			other service providers
Interest expenses	4,940	4,911	With reference to the terms and prices as
			offered to other customers
Others expenses	2,136	231	With reference to the terms and prices as
			offered to other customers

## Loans to management-level employees (departmental manager upward)

(Unit: Thousand Baht)

	As at			
	31 March 2014 31 December			
Loans <sup>(1)</sup>	7,219	7,568		

<sup>(1)</sup> Including employee welfare loans and normal loans

## Liabilities payable to directors and key management personnel

(Unit: Thousand Baht)

	As at			
	31 March 2014 3			
Deposits	80,423 84,89			

## Directors and management's benefits

During the three-month periods ended 31 March 2014 and 2013, the Bank had short-term benefit expenses paid to their directors and management during the periods and other employee benefit expenses payable to their directors and management as below:

(Unit: Million Baht)

	31 March			
	2014			
Short-term benefits	22	18		
Post-employment benefits	1	1		
Total	23	19		

## 3.25 Segment information

The Bank is organised into business units based on its products and services. During the current period, the Bank has not changed the organisation of its reportable segments.

The following tables present revenue and profit information regarding the Bank's operating segments for the three-month periods ended 31 March 2014 and 2013, respectively.

					(Unit:	Million Baht)
			Treasury		Adjustments	
	Retail	Corporate	investment	Total	and	Financial
	Banking	Banking	and others	segments	eliminations	statement
For the three-month						
period ended						
31 March 2014						
Revenue						
External customers	2,450	443	251	3,144	-	3,144
Inter - segment			419	419	(419)	
Total revenue	2,450	443	670	3,563	(419)	3,144
Operating results:						
Net interest income	1,459	425	192	2,076	-	2,076
Net fee and service income	817	28	(1)	844	-	844
Other operating income	174	(10)	479	643	(419)	224
Total operating income	2,450	443	670	3,563	(419)	3,144
Depreciation and						
amortisation	(59)	(9)	(124)	(192)	-	(192)
Other operating expenses	(957)	(150)	(300)	(1,407)	419	(988)
Bad debt, doubtful						
accounts and						
impairment losses	(796)	(60)	(230)	(1,086)		(1,086)
Total operating expenses	(1,812)	(219)	(654)	(2,685)	419	(2,266)
Segment profit	638	224	16	878	-	878
Income tax expenses						(173)
Profit for the period						705
F						

(Unit: Million Baht)

Retail Banking         Corporate Banking         investment and others         Total segments         and eliminations         Financial statement           For the three-month period ended 31 March 2013           Revenue         External customers         2,692         484         77         3,253         -         3,253           Inter - segment         -         -         603         603         (603)         -           Total revenue         2,692         484         680         3,856         (603)         3,253           Operating results:         Number of the priod         1,341         454         77         1,872         -         1,872           Net fee and service income         921         30         (3)         948         -         948           Other operating income         430         -         606         1,036         (603)         3,253           Total operating income         2,692         484         680         3,856         (603)         3,253           Other operating expenses         (70)         (7)         (126)         (203)         -         (203)           Depreciation and amortisation         (70)         (7)         (126)         (200)				Treasury		Adjustments	
For the three-month period ended 31 March 2013  Revenue  External customers 2,692 484 77 3,253 - 3,253 Inter - segment - 603 603 (603) - Total revenue 2,692 484 680 3,856 (603) 3,253  Operating results:  Net interest income 1,341 454 77 1,872 - 1,872 Net fee and service income 921 30 (3) 948 - 948 Other operating income 430 - 606 1,036 (603) 433  Total operating income 2,692 484 680 3,856 (603) 3,253  Depreciation and amortisation (70) (7) (126) (203) - (203) Other operating expenses (1,356) (171) (482) (2,009) 603 (1,406)  Bad debt, doubtful accounts and impairment losses (525) (83) (237) (845) - (845)  Total operating expenses (1,951) (261) (845) (3,057) 603 (2,454)  Segment profit 741 223 (165) 799 - 799 Income tax expenses		Retail	Corporate	investment	Total	and	Financial
period ended 31 March 2013           Revenue         External customers         2,692         484         77         3,253         -         3,253           Inter - segment         -         -         -         603         603         (603)         -           Total revenue         2,692         484         680         3,856         (603)         3,253           Operating results:           Net interest income         1,341         454         77         1,872         -         1,872           Net fee and service income         921         30         (3)         948         -         948           Other operating income         430         -         606         1,036         (603)         433           Total operating income         2,692         484         680         3,856         (603)         3,253           Depreciation and amortisation         (70)         (7)         (126)         (203)         -         (203)           Other operating expenses         (1,356)         (171)         (482)         (2,009)         603         (1,406)           Bad debt, doubtful accounts and impairment losses         (525)         (83)         (237)         <		Banking	Banking	and others	segments	eliminations	statement
Revenue   External customers   2,692   484   77   3,253   - 3,253     Inter - segment     -   603   603   (603)   -     Total revenue   2,692   484   680   3,856   (603)   3,253     Operating results:   Net interest income   1,341   454   77   1,872   -   1,872     Net fee and service income   921   30   (3)   948   -   948     Other operating income   430   -   606   1,036   (603)   433     Total operating income   2,692   484   680   3,856   (603)   3,253     Depreciation and   amortisation   (70)   (7)   (126)   (203)   -   (203)     Other operating expenses   (1,356)   (171)   (482)   (2,009)   603   (1,406)     Bad debt, doubtful accounts   and impairment losses   (525)   (83)   (237)   (845)   -   (845)     Total operating expenses   (1,951)   (261)   (845)   (3,057)   603   (2,454)     Segment profit   741   223   (165)   799   -   799     Income tax expenses   (1,58)   (158)   (158)   (158)	For the three-month						
Revenue         External customers         2,692         484         77         3,253         -         3,253           Inter - segment         -         -         603         603         (603)         -           Total revenue         2,692         484         680         3,856         (603)         3,253           Operating results:           Net interest income         1,341         454         77         1,872         -         1,872           Net fee and service income         921         30         (3)         948         -         948           Other operating income         430         -         606         1,036         (603)         3,253           Depreciation and amortisation         (70)         (7)         (126)         (203)         -         (203)           Other operating expenses         (1,356)         (171)         (482)         (2,009)         603         (1,406)           Bad debt, doubtful accounts and impairment losses         (525)         (83)         (237)         (845)         -         (845)           Total operating expenses         (1,951)         (261)         (845)         (3,057)         603         (2,454)	period ended						
External customers         2,692         484         77         3,253         -         3,253           Inter - segment         -         -         -         603         603         (603)         -           Total revenue         2,692         484         680         3,856         (603)         3,253           Operating results:           Net interest income         1,341         454         77         1,872         -         1,872           Net fee and service income         921         30         (3)         948         -         948           Other operating income         430         -         606         1,036         (603)         433           Total operating income         2,692         484         680         3,856         (603)         3,253           Depreciation and amortisation         (70)         (7)         (126)         (203)         -         (203)           Other operating expenses         (1,356)         (171)         (482)         (2,009)         603         (1,406)           Bad debt, doubtful accounts and impairment losses         (525)         (83)         (237)         (845)         -         (845)           Total operating expenses<	31 March 2013						
Inter - segment	Revenue						
Total revenue         2,692         484         680         3,856         (603)         3,253           Operating results:         Net interest income         1,341         454         77         1,872         -         1,872           Net fee and service income         921         30         (3)         948         -         948           Other operating income         430         -         606         1,036         (603)         433           Total operating income         2,692         484         680         3,856         (603)         3,253           Depreciation and amortisation         (70)         (7)         (126)         (203)         -         (203)           Other operating expenses         (1,356)         (171)         (482)         (2,009)         603         (1,406)           Bad debt, doubtful accounts and impairment losses         (525)         (83)         (237)         (845)         -         (845)           Total operating expenses         (1,951)         (261)         (845)         (3,057)         603         (2,454)           Segment profit         741         223         (165)         799         -         799           Income tax expenses         1,25	External customers	2,692	484	77	3,253	-	3,253
Operating results:           Net interest income         1,341         454         77         1,872         -         1,872           Net fee and service income         921         30         (3)         948         -         948           Other operating income         430         -         606         1,036         (603)         433           Total operating income         2,692         484         680         3,856         (603)         3,253           Depreciation and amortisation         (70)         (7)         (126)         (203)         -         (203)           Other operating expenses         (1,356)         (171)         (482)         (2,009)         603         (1,406)           Bad debt, doubtful accounts and impairment losses         (525)         (83)         (237)         (845)         -         (845)           Total operating expenses         (1,951)         (261)         (845)         (3,057)         603         (2,454)           Segment profit         741         223         (165)         799         -         799           Income tax expenses         1,58         1,58         1,58         1,58         1,58	Inter - segment	-		603	603	(603)	
Net interest income         1,341         454         77         1,872         -         1,872           Net fee and service income         921         30         (3)         948         -         948           Other operating income         430         -         606         1,036         (603)         433           Total operating income         2,692         484         680         3,856         (603)         3,253           Depreciation and amortisation         (70)         (7)         (126)         (203)         -         (203)           Other operating expenses         (1,356)         (171)         (482)         (2,009)         603         (1,406)           Bad debt, doubtful accounts and impairment losses         (525)         (83)         (237)         (845)         -         (845)           Total operating expenses         (1,951)         (261)         (845)         (3,057)         603         (2,454)           Segment profit         741         223         (165)         799         -         799           Income tax expenses         (1,58)         (1,58)         (1,58)         (1,58)	Total revenue	2,692	484	680	3,856	(603)	3,253
Net fee and service income         921         30         (3)         948         -         948           Other operating income         430         -         606         1,036         (603)         433           Total operating income         2,692         484         680         3,856         (603)         3,253           Depreciation and amortisation         (70)         (7)         (126)         (203)         -         (203)           Other operating expenses         (1,356)         (171)         (482)         (2,009)         603         (1,406)           Bad debt, doubtful accounts and impairment losses         (525)         (83)         (237)         (845)         -         (845)           Total operating expenses         (1,951)         (261)         (845)         (3,057)         603         (2,454)           Segment profit         741         223         (165)         799         -         799           Income tax expenses         (1,58)	Operating results:						
Other operating income         430         -         606         1,036         (603)         433           Total operating income         2,692         484         680         3,856         (603)         3,253           Depreciation and amortisation         (70)         (7)         (126)         (203)         -         (203)           Other operating expenses         (1,356)         (171)         (482)         (2,009)         603         (1,406)           Bad debt, doubtful accounts and impairment losses         (525)         (83)         (237)         (845)         -         (845)           Total operating expenses         (1,951)         (261)         (845)         (3,057)         603         (2,454)           Segment profit         741         223         (165)         799         -         799           Income tax expenses         (158)	Net interest income	1,341	454	77	1,872	-	1,872
Total operating income         2,692         484         680         3,856         (603)         3,253           Depreciation and amortisation         (70)         (7)         (126)         (203)         -         (203)           Other operating expenses         (1,356)         (171)         (482)         (2,009)         603         (1,406)           Bad debt, doubtful accounts and impairment losses         (525)         (83)         (237)         (845)         -         (845)           Total operating expenses         (1,951)         (261)         (845)         (3,057)         603         (2,454)           Segment profit         741         223         (165)         799         -         799           Income tax expenses         (158)	Net fee and service income	921	30	(3)	948	-	948
Depreciation and amortisation (70) (7) (126) (203) - (203) Other operating expenses (1,356) (171) (482) (2,009) 603 (1,406) Bad debt, doubtful accounts and impairment losses (525) (83) (237) (845) - (845)  Total operating expenses (1,951) (261) (845) (3,057) 603 (2,454)  Segment profit 741 223 (165) 799 - 799 Income tax expenses (158)	Other operating income	430		606	1,036	(603)	433
amortisation       (70)       (7)       (126)       (203)       -       (203)         Other operating expenses       (1,356)       (171)       (482)       (2,009)       603       (1,406)         Bad debt, doubtful accounts       and impairment losses       (525)       (83)       (237)       (845)       -       (845)         Total operating expenses       (1,951)       (261)       (845)       (3,057)       603       (2,454)         Segment profit       741       223       (165)       799       -       799         Income tax expenses       (158)	Total operating income	2,692	484	680	3,856	(603)	3,253
amortisation       (70)       (7)       (126)       (203)       -       (203)         Other operating expenses       (1,356)       (171)       (482)       (2,009)       603       (1,406)         Bad debt, doubtful accounts       and impairment losses       (525)       (83)       (237)       (845)       -       (845)         Total operating expenses       (1,951)       (261)       (845)       (3,057)       603       (2,454)         Segment profit       741       223       (165)       799       -       799         Income tax expenses       (158)	•						
Other operating expenses       (1,356)       (171)       (482)       (2,009)       603       (1,406)         Bad debt, doubtful accounts and impairment losses       (525)       (83)       (237)       (845)       -       (845)         Total operating expenses       (1,951)       (261)       (845)       (3,057)       603       (2,454)         Segment profit       741       223       (165)       799       -       799         Income tax expenses       (158)	Depreciation and						
Bad debt, doubtful accounts         and impairment losses       (525)       (83)       (237)       (845)       -       (845)         Total operating expenses       (1,951)       (261)       (845)       (3,057)       603       (2,454)         Segment profit       741       223       (165)       799       -       799         Income tax expenses       (158)	amortisation	(70)	(7)	(126)	(203)	-	(203)
and impairment losses         (525)         (83)         (237)         (845)         -         (845)           Total operating expenses         (1,951)         (261)         (845)         (3,057)         603         (2,454)           Segment profit         741         223         (165)         799         -         799           Income tax expenses         (158)	Other operating expenses	(1,356)	(171)	(482)	(2,009)	603	(1,406)
Total operating expenses         (1,951)         (261)         (845)         (3,057)         603         (2,454)           Segment profit         741         223         (165)         799         -         799           Income tax expenses         (158)	Bad debt, doubtful accounts						
Segment profit         741         223         (165)         799         -         799           Income tax expenses         (158)	and impairment losses	(525)	(83)	(237)	(845)		(845)
Income tax expenses (158)	Total operating expenses	(1,951)	(261)	(845)	(3,057)	603	(2,454)
Income tax expenses (158)	•						
	Segment profit	741	223	(165)	799	-	799
Profit for the period641	Income tax expenses						(158)
	Profit for the period						641

The following table presents segment assets of the Bank's operating segments as at 31 March 2014 and 31 December 2013:

(Unit: Million Baht)

		Treasury			
	Retail	Corporate investment and			
	Banking	Banking	others	Total segments	
Total segment assets					
As at 31 March 2014	203,240	70,363	41,772	315,375	
As at 31 December 2013	207,720	73,130	61,180	342,030	

## 3.26 Commitments and contingent liabilities

## 3.26.1 Avals, guarantees and commitments

(Unit: Thousand Baht)

	As at			
	31 March 2014	31 December 2013		
Avals	195,885	42,552		
Other guarantees	559,213	753,815		
Undrawn client overdraft facilities	44,450	54,041		
Interest rate swap agreements	600,000	2,274,303		
Cross currency swap agreements	3,291,170	3,315,434		
Total	4,690,718	6,440,145		

## 3.26.2 Litigation

As at 31 March 2014 and 31 December 2013, the Bank has been sued for compensation totaling approximately Baht 347 million and Baht 354 million, respectively. Final judgments have not yet been reached in respect of these cases. The management of the Bank believes that no material losses to the financial statements will be incurred as a result of the mentioned lawsuits.

#### 3.26.3 Other commitments

- a) The Bank has commitments in relation to computer service agreements, whereby it is to pay both fixed fees and service fees which vary according to the quantity and type of services, as stipulated in the agreements.
- b) The Bank has entered into several lease agreements in respect of the lease of office building and branch office. The terms of the agreements are generally 3 - 12 years.

As at 31 March 2014 and 31 December 2013, future minimum lease payments required under these non-cancellable operating leases contracts were as follows:

(Unit: Million Baht)

	A	As at				
	31 March 2014	31 December 2013				
Payable within:						
Not over 1 year	94	103				
Over 1 to 5 years	61	61				
Over 5 years	2	5				

#### 4. Dividend payment

	Approved by	Dividend	per share	Amounts of dividend paid	Dividend payment period
		Preference share	Ordinary share		
		(Baht per share)	(Baht per share)	(Million Baht)	
Interim dividend for 2013	The Board of Directors' Meeting of TISCO Bank No. 7/2013 on 20 December 2013	0.80	0.80	655	January 2014
Total dividend payment in	year 2013			655	

## 5. Events after the reporting period

The Annual General Meeting of the Bank's shareholders for the year 2014, convened on 22 April 2014 passed the following resolutions:

- a) To approve the allocation of up to 102,396,410 new common shares of the Bank with a par value of Baht 10 per share to the existing shareholders of the Bank pro rata to their shareholding at an offering ratio of 1 new share for every 8 existing shares (both common and preferred shares) with an offer price of Baht 23.89 per share. The offer price was calculated based on the book value of shareholders' equity as at 31 December 2013. The new common shares (the "Right offering") are issued to the existing shareholders of the Bank named in the share register as at 12 May 2014. In addition, the meeting approved the delegation of authority to the Board of Directors or the President of the Bank to determine other details in connection with the allocation of the new common shares issued, whether in single or sequential allocation, to the existing shareholders of the Bank, including without limitation to the offering period, offering price, payment period, and other terms and conditions relating to the allocation of the new common shares.
- b) To approve the increase of the Bank's registered capital in the amount of Baht 1,023,964,100 from Baht 8,191,712,820 to Baht 9,215,676,920, in order to accommodate the allocation of the new common shares issued. In addition, to reflect the increase of the Bank's registered capital, the meeting approved the amendment to the Bank's Memorandum of Association Clause 4, to state that the registered capital is Baht 9,215,676,920, consisting of 104 preference shares and 921,567,588 ordinary shares of Baht 10 each.

#### 6. Approval of interim financial statements

These interim financial statements were approved by the Bank's Audit Committee on 7 May 2014.